# Brad N Greenwood, PhD MBA LLM

Maximus Corp. Professor of Business Costello College of Business George Mason University 4400 University Dr, Fairfax, VA 22030 bgreenwo@gmu.edu

Personal Webpage	GMU Webpage	Google Scholar
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CURRENT APPOINTMENT		
George Mason University	Maximus Corp. Professor of Business Professor	March '24 – Presen Aug '22 – Presen
PREVIOUS APPOINTMENTS		
<b>George Mason University</b>	Dean's Distinguished Professor	May '23 – March '24
	Associate Professor	Aug '19 – July '22
University of Minnesota, Twin Cities	Associate Professor	July '17 – Aug '19
Temple University	Richard J Fox Faculty Fellow Assistant Professor	Nov '16 – June '17 July '14 – June '17
University of Maryland, College Park	Visiting Assistant Professor Graduate Assistant	Aug '13 – May '14 Aug '08 – May '13
University of Notre Dame	Graduate Assistant	Aug '07 – May '08
Rensselaer Polytechnic Institute	Research Assistant	Aug '03 – May '04
EDUCATION		
University of Maryland: Smith School of Bu Doctor of Philosophy	isiness	College Park, MD Aug '08 - May '13
George Mason University: Antonin Scalia L Master of Law - Global Antitrust Law and Eco Juris Masters		Arlington, VA May '22 - May '24 Oct '19 - May '22
University of Notre Dame: Mendoza College Master of Business Administration	e of Business	Notre Dame, IN May '07 - May '08
Virginia Polytechnic Institute Master of Information Technology		Blacksburg, VA Jan '05 - Dec '06
Rensselaer Polytechnic Institute Bachelor of Science		Troy, NY Aug '00 - May '04

### RESEARCH

Dissertation Title: Pokes, Prods, and Pushes: Information Availability and Decision Making in Ambiguous

Environments

Committee: R. Agarwal, A. Gopal, R. Agarwal, G. Gao, A. Neustadtl (Dean's Representative)

# **Peer Reviewed Publications**

Jens Foerderer, Dominik Gutt, Brad N. Greenwood (2025) "Star Wars: Does Star Turnover Erode Content Supply? Evidence from Multi-Sided Streaming Platforms" Forthcoming at Information Systems Research

Gord Burtch, Brad N Greenwood, Kiron Ravindran (2025) "Lucy and the Chocolate Factory: Warehouse Robotics and Worker Safety" Forthcoming at Industrial & Labor Relations Review

- Included in "Novel Technologies at Work" Special Collection

- Shuting (Ada) Wang, Brad N Greenwood (2025) "Does Length Impact Engagement? Length Limits of Posts and Microblogging Behavior" *Forthcoming at Management Science*
- Anderson, Michaela R., Gordon Burtch, and Brad N. Greenwood. "The impact of abortion restrictions on American mental health." *Science Advances* 10, no. 27 (2024): eadl5743. <u>LINK</u>
- Jeremy Watson, Gordon Burtch, Brad N Greenwood (2024) "Do Digital Technologies Reduce Racially Biased Reporting? Evidence from NYPD Administrative Data" *Proceedings of the National Academy of Sciences*, 121 (24): e2402375121 LINK
- GT Ozer, Brad N Greenwood, Anand Gopal (2024) "Noisebnb: An Empirical Analysis of Home Sharing Platforms and Noise Complaints" *In Press at Information Systems Research* LINK
- Ted Matherly, Brad N Greenwood (2023) "No News is Bad News: Corruption, News Deserts, and the Decline of the Fourth Estate" MIS Quarterly, 48 (2), 699 714 LINK
  - 2024 This IS Research Trailblazing Paper Award
- Vaaler, P. M., & Greenwood, B. (2023). Do US State Breach Notification Laws Decrease Firm Data Breaches? *Review of Law & Economics*, 19(3), 263-316. LINK
- Wu, X., Gong, J., Greenwood, B. N., & Song, Y. (2023). The Effect of Early Electric Vehicle Subsidies on the Automobile Market. *Journal of Public Policy & Marketing*, 42(2), 169-186. LINK
- Gong, Jing, Brad N. Greenwood, and Yiping Song. "An empirical investigation of ridesharing and new vehicle purchase." *Manufacturing & Service Operations Management* 25, no. 3 (2023): 884-902. <u>LINK</u>
- Ozer, G. T., Greenwood, B. N., & Gopal, A. (2023). Digital multisided platforms and women's health: An empirical analysis of peer-to-peer lending and abortion rates. *Information Systems Research*, 34(1), 223-252. LINK
  - 2022 Bapna-Ghose Social Justice Best Paper Award
- Huckaby, Lauren V., William A. Hardy, Olivia A. Walkowiak, Mathew Gregoski, Suyog Mokashi, Arman Kilic, Brad Greenwood, and Taufiek K. Rajab. "Recipient–surgeon racial concordance in orthotopic heart transplantation outcomes." *Journal of Cardiac Surgery* 37, no. 8 (2022): 2247-2257. LINK
- Cheng, Zhi, Brad N. Greenwood, and Paul A. Pavlou. "Location-based mobile gaming and local depression trends: a study of Pokémon Go." *Journal of Management Information Systems* 39.1 (2022): 68-101. LINK
- Zamoff, Mitchell E., Brad N. Greenwood, and Gordon Burtch. (2022) "Who Watches the Watchmen: Evidence of the Effect of Body-Worn Cameras on New York City Policing." *The Journal of Law, Economics, and Organization* 38.1: 161-195 LINK
- Burtch, Gordon, Brad N. Greenwood, and Jeffrey S. McCullough. (2021) "Ride-hailing services and alcohol consumption: longitudinal analysis." *Journal of Medical Internet Research* 23.1: e15402. LINK
- Clement J, Jacobi M, Greenwood BN (2021) "Patient access to chronic medications during the Covid-19 pandemic: Evidence from a comprehensive dataset of US insurance claims." *PLOS One* 16(4): e0249453. <u>LINK</u>
- Greenwood B, Adjerid I, Angst CM, Meikle NL. (2020) "How Unbecoming of You: Online Experiments Uncovering Gender Biases in Perceptions of Ridesharing Performance." *Journal of Business Ethics*. Nov 18:1-20. LINK
- Shuting (Ada) Wang, Brad Greenwood, Paul Pavlou (2020) "Tempting Fate: Social Media Posts, Unfollowing, and Long-Term Sales" *MIS Quarterly*, 44 (4), 2521-1571 <u>LINK</u>
- Kartik Ganju, Hilal Atasoy, Jeffrey McCullough, Brad N Greenwood (2020) "The Role of Decision Support Systems in Attenuating Racial Biases in Healthcare Delivery" *Management Science*, 66 (11), 5171-5181 LINK
  - Finalist National Institute for Health Care Management Foundation's Annual Research Award
  - Finalist for the Responsible Research in Business & Management Award (AOM Fellows)
  - Reprinted in the Management Science Special Issue on Diversity and Inclusion
- Greenwood, B. N., Hardeman, R. R., Huang, L., & Sojourner, A. (2020). Physician—patient racial concordance and disparities in birthing mortality for newborns. *Proceedings of the National Academy of Sciences*, 117(35), 21194-21200. LINK
  - 2020 PNAS Cozzarelli Prize (Best Paper Behavioral and Social Sciences)
  - Cited in Association of American Medical Colleges et al Amicus Brief in *Students For Fair Admission* v *Harvard College* <u>LINK</u>
  - Cited in the 2023 Economic Report of the President of the United States of America LINK
  - Cited in SFFA v Harvard College (Jackson Dissenting, pg. 231) <u>LINK</u>

- Tae, C. Jennifer, Min-Seok Pang, and Brad N. Greenwood. (2020) "When your problem becomes my problem: The impact of airline IT disruptions on on-time performance of competing airlines." *Strategic Management Journal* 41.2: 246-266. LINK
- Brad N Greenwood, Kartik Ganju, Corey Angst (2019) "How Does the Implementation of Enterprise Information Systems Affect a Professional's Mobility? An Empirical Study" *Information Systems Research*; 30(2):iii-vii, 351-710 LINK
  - 2017 Academy of Management Best Paper Proceedings, TIM Division
- Brad N Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal (2019) "The Role of Individual and Organizational Expertise in the Adoption of New Practices" *Organization Science*; 30(1):191-213. LINK
  - 2022 Exemplar Article for Routine Based Intra-Organizational Knowledge Transfer
  - Reprinted in the Organization Science Organizational Knowledge Transfer Special Issue
- Hilal Atasoy, Brad N Greenwood, Jeff McCullough (2019) "The Digitization of Patient Care: A Review and Paths Forward on Electronic Health Records Research" *Annual Review of Public Health*; 40:1, 487-500 LINK
- Gordon Burtch, Seth Carnahan, Brad N. Greenwood (2018) "Can You Gig It? An Empirical Examination of the Gig Economy and Entrepreneurial Activity" *Management Science* 64(12) 5497-5520 <u>LINK</u>
  - 2016 Academy of Management Best Paper Proceedings, TIM Division
  - 2020 Management Science Best Paper Finalist (Information Systems)
- Brad N Greenwood, Seth Carnahan, Laura Huang (2018) "Patient-Physician Gender Concordance and Increased Mortality Among Female Heart Attack Patients" *Proceedings of the National Academy of Sciences*; 115 (34) 8569-8574 LINK
- Seth Carnahan, Brad N Greenwood (2018) "Managers' Political Beliefs and Gender Inequality among Subordinates:

  Does His Ideology Matter More than Hers?" *Administrative Science Quarterly*; 63 (2) 287-322 LINK
  - 2016 Academy of Management Best Paper Finalist, OMT Division
  - 2016 Academy of Management Best Paper Proceedings, OMT Division
- Brad N Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal (2017) "The When and Why of Abandonment: The Effect of Organizational Incentives on Technology Lifecycles" *Management Science*; 63 (9) 2948-2966 LINK
  - 2015 Utah WCBI Poster Slam: Most Publishable Paper
- Brad N Greenwood, Anand Gopal (2017) "Ending the Mending Wall: Exploring Entrepreneur Venture Capital Co-Location in IT Ventures" *MIS Quarterly*; 41(3) PP. 989-1007 – <u>LINK</u>
- Brad N Greenwood, Gordon Burtch, Seth Carnahan (2017) "Unknowns of the Gig-Economy" *Communications of the ACM*; 60 (7), 27-29 LINK
- Anand Gopal, Brad N Greenwood (2017) "Traders, Guns, and Money: The Effects of Mass Shootings on Stock Prices of Firearm Manufacturers in the U.S." *PLoS ONE* 12(5): e0177720 <u>LINK</u>
- Brad N Greenwood, Sunil Wattal (2017) "Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Fatalities" *MIS Quarterly*; 41(1), pp 163-187 <u>LINK</u>
  - 2015 Conference on Information Systems and Technology, Best Paper Runner Up
  - 2015 Workshop on Health IT Economics, Runner Up for Best Young Scholar Award
- Brad N Greenwood, Ritu Agarwal (2016) "Matching Platforms and HIV Incidence: An Empirical Investigation of Race, Gender, and Socio-Economic Status" *Management Science*; 62(8), pp. 2281–2303 LINK
- Brad N Greenwood, Anand Gopal; (2015) "Tigerblood: Newspapers, Blogs, and the Founding of Information Technology Firms" *Information Systems Research*; 26(4), pp. 812-828 <u>LINK</u>
  - Academy of Management Best Empirical Paper Award, ENT Division
  - 2012 Academy of Management Best Paper Proceedings, ENT Division
- Gordon Gao, Brad N Greenwood, Jeff McCullough, Ritu Agarwal; (2015) "Vocal Minority and Silent Majority: How do Online Ratings Reflect Population Perceptions of Physician Quality?" *MIS Quarterly*; 39(3), pp. 565-589 LINK
  - 2015 MIS Quarterly Best Paper
- Corey M Angst, Sarv Devaraj, Carrie Queenan, Brad Greenwood; (2011) "Performance effects related to the sequence of implementation of health information technologies." *Productions and Operations Management*; 20(3) pp. 319-333 <u>LINK</u>
  - 2013 POMS College of Service Operations Most Influential Paper

### **Papers Under Review**

- Roman Lukyanenko, Jeffrey Parsons, Brad N Greenwood "Gig Data: A Framework and Research Agenda for Repurposing Data" (*Requested for 4<sup>th</sup> Round Revision at MIS Quarterly*)
- Jeff Clement, Siddharth Bhattacharya and Brad N Greenwood; "Are FDA Enforcement Letters the Cure for Misleading Pharma Ads? An Empirical Investigation of Prescription Claims Data" (Requested for 3<sup>rd</sup> Round Revision at Information Systems Research)
- Brett Josephson, Gautham Vadakkepatt, Brad N Greenwood "Carrot or Stick? The Effect of Supply-Side Regulations, Political Ideology, and Awareness Campaigns on the Opioid Crisis" (*Requested for 3<sup>rd</sup> Round Revision at Journal of the Academy of Marketing Sciences*)
- Wenying Gu, Brad Greenwood, Ritu Agarwal, Paul Nestadt "Can We Stop the Killing? The Impact of Extreme Risk Protective Orders on Firearm Mortality" (*Requested for 3<sup>rd</sup> Round Revision at the American Journal of Preventative Medicine*)
- Yingda Lu, Ionnis Bellos, Brad N Greenwood, Liqiang Huang "Is IT That You Can't Learn, Or You Won't Learn? Technology-Enabled Monitoring and Heterogeneity in Sales Performance" (*Requested for 2<sup>nd</sup> Round Revision at Manufacturing & Service Operations Management*)
- Yash Babar, Ali Mahdavi Adeli, Brad N Greenwood "Cooking or Clicking: The Impact of Online Food Delivery Platforms on Domestic Food Preparation" (*Requested for 2<sup>nd</sup> Round Revision at Management Science*)
- Shuting (Ada) Wang, Brad N Greenwood, Russell J Funk "The Doctor Will See You Elsewhere: Enterprise Information Systems and the Changing Control of Firm Activities" (*Requested for 2<sup>nd</sup> Round Revision at Productions and Operations Management*)
  - 2019 Conference on Health IT Analytics Best Paper Runner-Up
  - 2020 Strategic Management Society Meeting (London) Best Paper Nominee
- Jeffrey Clement, Brad N Greenwood, John D'Arcy, Corey Angst "Medicaid Expansion, Fraud, and Identity Theft: An Empirical Study of the Affordable Care Act" (*Requested for 2<sup>nd</sup> Round Revision at PLoS One*)
- Brad N Greenwood, Bruce Kobayashi, Evan P Starr "Can You Keep a Secret? Banning Noncompetes Does Not Increase Trade Secret Litigation" (*Requested for 2<sup>nd</sup> Round Revision at The Journal of Law, Economics, and Organizations*)
- GT Ozer, Brad N Greenwood, Anand Gopal "Let it Ride! An Empirical Investigation of Problem Gambling and the Implications of Legalized Sports Betting (*Requested for 2<sup>nd</sup> Round Revision at Information Systems Research*)
- Michaela Anderson, Gord Burtch, Brad N Greenwood "The Effect of Abortion Restrictions on National Infant Mortality in the United States" (*Under Review at the American Journal of Public Health*)
- Gord Burtch, Brad N Greenwood, Jeremy Watson "The Effects of Digital Surveillance on Chicago Policing" (*Under Review at Science Magazine*)
- Bryan Sullivan, Brad N Greenwood, Sean Adams "Assessing the Cost and Quality Implications of Clinical Care Teams" (*Under Review at the Anesthesiology*)

#### **Working Papers**

- Harsh Ketkar, Seth Carnahan, Brad N Greenwood "Robotic Innovations in Medicine: Gender Biases in the Adoption and Utilization of DaVinci Surgical Suites" (Target: Organization Science)
  - 2022 Responsible Research Award, OMT Division
  - 2022 Academy of Management Best Paper Proceedings, OMT Division
- Sriram Somanchi, Brad N Greenwood, Corey Angst, J Myles Shaver "Come Together: Empirically Investigating How EHR Adoption Impacts Mergers and Survival in the US Healthcare System" (Target: Strategic Management Journal)
  - 2023 Academy of Management Best Paper Proceedings, CTO Division
- Ted Matherly, Brad N Greenwood "Second-Order Effects of Marketing Interventions: Evidence from Firearm Daily Deals" (Target: *Journal of Consumer Research*)

#### **Peer Reviewed Proceedings**

- Sriram Somanchi, Brad N Greenwood, Corey Angst (2023) "Come Together: Empirically Investigating How EHR Adoption Impacts Mergers and Survival in the US Healthcare System" *Academy of Management Best Paper Proceedings*
- Shuting (Ada) Wang, Brad N Greenwood, (2020) "Does Length Impact Engagement? Length Limits of Posts and Microblogging Behavior" *Proceedings of the 2020 International Conference of Information Systems*
- GT Ozer, Brad N Greenwood, Anand Gopal, (2019) "Digital Multisided Platforms and Women's Health: An Empirical Analysis of Peer-To-Peer Lending and Abortion Rates" *Proceedings of the 2019 International Conference of Information Systems*
- Brad N Greenwood, Idris Adjerid, Corey M Angst (2017) "Race and Gender Bias in Online Ratings: An Origins Story" *Proceedings of the 2017 International Conference of Information Systems*
- Brad N Greenwood, Kartik Ganju, Corey Angst (2017) "Just What the Doctor Ordered? Physician Mobility After the Adoption of Electronic Health Records" *Academy of Management Best Paper Proceedings*
- Seth Carnahan, Brad Greenwood "Managers' Political Ideology and Gender Inequality within Organizations" (2016)

  \*\*Academy of Management Best Paper Proceedings\*\*
- Gordon Burtch, Seth Carnahan, Brad Greenwood "Can You Gig It? An Empirical Examination of the Gig Economy and Entrepreneurial Activity" (2016) *Academy of Management Best Paper Proceedings*
- Brad Greenwood and Ritu Agarwal, "Two Sided Platforms and HIV Incidence Among the Digitally Disadvantaged" (2013). *Proceedings of the 2013 International Conference of Information Systems*
- Brad Greenwood and Anandasivam Gopal, "Tigerblood: Availability Cascades, Social Media, and the Environment of the Entrepreneurship" (2012). *Academy of Management Best Paper Proceedings*
- Brad Greenwood and Anandasivam Gopal, "Tigerblood: Availability Cascades, New Firm Formation, and the Acquisition of Venture Capital" (2011). *Dingman Center for Entrepreneurship. Research at the University of Maryland*
- Brad Greenwood and Anandasivam Gopal, "Ending the Mending Wall: Exploring Entrepreneur Venture Capitalist Co-Location in IT Ventures" (2010). *Dingman Center for Entrepreneurship. Research at the University of Maryland*
- Brad Greenwood and Anandasivam Gopal, "Ending the Mending Wall: Exploring Entrepreneur Venture Capitalist Co-Location in IT Ventures" (2010). *Proceedings of the 2010 International Conference of Information Systems*

#### **AWARDS**

2025 George Mason University	Online Teaching Excellence Award – Nominee	Spring '25
2024 <i>This IS Research Trailblazing</i> Decline of the Fourth Estate	Paper Award "No News is Bad News: Corruption, News I	Deserts, and the Fall '24
2024 Antonin Scalia Law School	Outstanding Academic Achievement in LLM Studies	Spring '24
2024 Antonin Scalia Law School	Outstanding Performance in Antitrust Law and Econ	Spring '24
2024 Costello College of Business	Maximus Corp. Partner Professor of Business	Spring '24
2024 George Mason School of Busi	ness Outstanding Publication Award	Spring '24
2023 Management Science	Best Associate Editor – Honorable Mention	Fall '23
2023 George Mason School of Busi	ness Dean's Distinguished Professor	Spring '23
2023 George Mason School of Busi	ness Outstanding Service Award	Spring '23
2023 George Mason School of Busi	ness Outstanding Publication Award	Spring '23
2023 George Mason University	Profiles of Mason Square	Spring '23
2023 George Mason University	Teaching Excellence Award Nominee	Fall '22
•	ose Social Justice Best Paper Award "Digital Multisided Plassis of Peer-To-Peer Lending and Abortion Rates"	atforms and Women's Fall '22
2022 Association for Information S	ystems Distinguished Member	Fall '22
	ponsible Research Award (OMT Division) "Adaptable Too	ls and Women's Job Fall '22

Brad N Greenwood, PhD 5 of 28 Current as of Feb 2025

2022 <i>Organization Science</i> Exemplar Article for In and Organizational Expertise in the Adoption		of Individual Fall '22
2022 Antonin Scalia Law School Award for Outstar (Awarded to graduating student with the high		f Laws Spring '22
	nding Service Award	Spring '22
· ·	nding Publication Award	Spring '22
2021 Research Support Grant – George Mason Uni	_	Fall '21
2021 Finalist - <i>Academy of Management</i> Fellows R Role of Decision Support Systems in Attenua		ward "The Spring '21
2021 Poets & Quants - 40 Under 40 - Best Busines	•	Spring '21
2021 George Mason University School of Business	Dean's Scholar Award	2021 - 2024
· · ·	nding Publication Recognition	Spring '21
2020 National Academy of Sciences Cozzarelli Priz "Physician-patient racial concordance and d		t PNAS) Spring '21
2020 National Institute for Health Care Manageme Support Systems in Attenuating Racial Biase		of Decision Spring '21
2020 Management Science Best Paper Finalist "Car and Entrepreneurial Activity"	n You Gig It? An Empirical Examination of the Gig	g Economy Fall '20
2020 Strategic Management Society Best Paper No. Information Systems and Changing Firm Ac		rprise Fall '20
2020 Marquis Who's Who Albert Nelson Marquis I	Lifetime Achievement Award	Fall '19
2020 Member of Marquis Who's Who in America		Fall '19
2019 Conference on Health IT Analytics Best Paper Information Systems and Changing Firm Ac		: Enterprise Fall '19
2019 ISS-INFORMS Service Award		Fall '19
2018 AIS Early Career Award – Association for Inf	formation Systems	Fall '18
2018 Sandra A. Slaughter Early Career Award – Inj	formation Systems Society - INFORMS	Fall '18
2018 Academy of Management Technology and Inc.	novation Management Emerging Scholar	Fall '18
2017 Carlson School of Management Award for Ex	cellence in Research	Fall '18
2018 Carlson School of Management Dean's Small	Grant	Spring '18
2017 Inaugural ICIS Paper-a-Thon - Mentor for Wi	inning Team	Dec '17
2017 Academic Key's Who's Who in Business High	her Education (WWBHE)	Fall '17
2017 Management Science Meritorious Service Aw	rard	Fall '17
2017 Marquis Who's Who Albert Nelson Marquis I	Lifetime Achievement Award	Fall '17
2017 Summer at Census Scholar (US Census Burea	nu)	Summer '17
Academy of Management Best Paper Proceedings, 'Adoption of Electronic Health Records' TIM	· · · · · · · · · · · · · · · · · · ·	After the Fall '17
Richard J Fox Faculty Fellowship – Temple Univer Inaugural Recipient	sity	Fall '16
Member of Dean's Research Roundtable (Fox Scho	ool of Business)	Fall '16
2016 Member of Marquis Who's Who in America		Fall '16
2016 Young Scholars Seed Grant (\$2000), Temple	University	Fall '16
2016 Management Science Meritorious Service Aw	vard	Fall '16
2015 MIS Quarterly Best Paper Award – "Vocal M Population Perceptions of Quality?" (Award		s Reflect Fall '16
Academy of Management Best Paper Finalist, "Mar Organizations" OMT Division	nagers' Political Ideology and Gender Inequality wi	thin Fall '16
Academy of Management Best Paper Proceedings, 'Economy and Entrepreneurial Activity' TIM	-	Gig Fall '16

Researcher of the Year, MIS Department, Temple University	Spring '16
2015 Conference on Information Systems and Technology, Best Paper Runner Up "Show Me the Way to An Empirical Investigation of Ride Sharing and Motor Vehicle Homicides"	Go Home: Fall '15
2015 Workshop on Health IT Economics; Runner-Up for Best Young Scholar Award "Show Me the Wa	y to Go
Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Homicides"	Fall '15
2015 Young Scholars Seed Grant (\$2000), Temple University	Spring '15
2015 Utah Winter Conference on Business Intelligence Poster Slam Most Publishable Paper; "The When	and Why
of Abandonment: The Effect of Organizational Incentives on Technology Lifecycles"	Spring '15
2013 Most Outstanding Reviewer Award, MIS Quarterly	Fall '14
(Awarded Annually to Top Reviewer for the Journal)	
2014 Young Scholars Seed Grant (\$2500), Temple University	Fall '14
2014 Outstanding Reviewer Award, Academy of Management	Fall '14
(Awarded to top 5% of ~1000 BPS division reviewers)	
2014 Distinguished Reviewer Award, Academy of Management	Fall '14
(Awarded to top 5% of ~700 ENT division reviewers)	
2013 Distinguished Reviewer Award, Academy of Management	Fall '13
(Awarded to top 5% of ~700 ENT division reviewers)	
2013 Allen Nash Outstanding Doctoral Student; <i>Robert H Smith School of Business</i> (College level award for research and service contribution - selected out of 92 students)	Spring '13
2013 POMS College of Service Operations Most Influential Paper Award, "Performance Effects Related	
Sequence of Integration of Healthcare Technologies"	Spring '13
Attendee, Consortium for Competitiveness and Cooperation, Kansas City, MO	Spring '13
Attendee, ICIS Doctoral Consortia, Orlando, FL	Fall '12
Academy of Management Best Empirical Paper Award, "Tigerblood: Availability Cascades, Social Medi	ia, and the
Environment of the Entrepreneurship" ENT Division	Fall '12
University of Maryland, International Conference Support Award	Fall '11 '12
Brad Greenwood; Dingman Center for Entrepreneurship Best Working Paper Award "Tiger Blood: Ava	iilability
Cascades, New Firm Formation and Performance in IT Ventures"	Spring '11
Brad Greenwood, Anand Gopal; Dingman Center for Entrepreneurship Best Student Paper Award "End	_
Mending Wall: Exploring Entrepreneur Venture Capital Co-Location"	Spring '10

#### MEDIA AND PUBLIC ENGAGEMENT

### **Selected Research Mentions in Press**

Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Fatalities

• The New York Times, LA Times, Atlanta Journal Constitution, Washington Post, The Today Show, Philadelphia City Paper, LSE Business Review, The Daily Mail, Fox News, Fox 5 New York, Forbes, La Presse, Newsweek, USA Today, Gizmodo, The Globe and Mail, San Diego Sun Times, Politifact, The Daily Beast, Entrepreneur Magazine, Philadelphia Magazine, KQED Radio, KABC Radio, CBC News, CBC Radio, The Orange County Register, Plan Philly, Good Magazine, Tech Times, Center for Global Enterprise, The Observer, Temple Now, NJ.com, Locker Dome, Tech Investor News, The Bend Bulletin, Journal Gazette, The Temple News, The Rome Sentinel, Vancity Buzz, Reason.com, The Daily Orange, The Street, Politifact, Our Thinking About Drinking, Temple Magazine, Uber Newsroom, Daily Orange, Pittsburgh Tribune-Review, KDKA Newsradio, Heartland, The Alternative Daily, The Fort Worth Star-Telegram, INC.com, The Stratford Star, The Times Union, StreetsBlog USA, WDTV, ABC Action News, Complex.com, Fox 61 News, NJ.com, WV Metro News, Politifact, The Washington Post, National Public Radio, Vice, The Ithaca Voice, Reason.com, KQED, The Argyll Free Press, ICI Radio Canada, Billy Penn, British Airways Magazine, The Heritage Foundation, The Legislative Gazette

Patient-Physician Gender Concordance and Increased Mortality Among Female Heart Attack Patients

 The New York Times, USA Today, NBC, CNN, BBC News, CBS News, ABC News, The Atlantic, Consumer Reports, Gizmodo, Time Magazine, Harvard Business Review, Atlantic Journal Constitution, NPR: Hidden Brain, National Public Radio, Newsweek, Scientific American, Reuters, The Guardian, The Telegraph, BBC Radio, US News & World Reports, Seattle Times, St Louis Public Radio, The New York Post, The Mirror, The Times, The Daily Mail, The Union Leader, Fortune Magazine, Quartz, Cardiovascular News, Science Daily, Katie Couric's Twitter Feed, Click Lancaster, Advocator, National Affairs, Raw Story, Stat News, WebMD, Salon, Harvard Business School, Business Insider, IFL Science, The Independent, Daily Nation, Jezebel, The Pacific Standard, El Confidencial, Minn Post, Yahoo! News, International News, American Thinker, Sputnik News, The Financial, Becker's Hospital Review, BizEd, Cardiovascular Business, Global News, Discover Magazine, Repubblica, A Plus, The Technology Inquirer, The Australian, St Lucian News Online, GMA News, The Express Tribune, News Medical, Health Central, Modern Ghana, South Florida Reporter, Assisted Living, Healthline, The Straits Times, Dirty South Soccer, Galileu, MD Magazine, Doctor NDTV, Zloto News, Shape.com, Silicon Republic, Tech Times, Free Malasia Today, The Doctor Will See You Now, Newser, Consumer Health Day, SBS News, The Belfast Telegraph, Moneyish, The Star, New Vision, Harvard Magazine, MD Linx, Bustle, Channel News Asia, Breaking News, Eureka Alert, My Joy Online, The Daily Caller, Malasia Mail, Punchng, Rewire News, Doctors Lounge, Mental Floss, Hello Magazine, Evening Standard, Siasat, Brinkwire, Jamaica Observer, Daily Sabah, JBH Monitor, Hilltop Monitor, InfoSurHoy, The Japan Times, The Jordan Times, Sohu, AJMC, KING5, KESQ, KHN, KREM, KSRO, KXLY, NHS, TCT-MD, UPI, WHBL, WLFI, WNYT, WGRZ, WSB Radio, WTOP, KIIITV, WNYT, WRAL, Harvard Newsroom, Very Well Health

### Racial Disparities in Birthing Outcomes Based on Physician-Patient Racial Concordance

USA Today, The Washington Post, NPR, The New York Times, Baltimore Sun, CNN: Opinion, Nature, The Guardian, Becker's Hospital Review, Bloomberg, BBC, The World Economic Forum, People Magazine, The Hill, The New York Daily News, The New York Post, The Washington Post, The Nation, The Washington Post, Canadian Broadcasting Corporation, Daily Mail, CNN, The Miami Herald, NBC Boston, Business Insider, NBC Lx, Medium, Mason Means Business, Fortune Magazine, UMN News, Kansas City Star, The San Jose Mercury News, The Star Tribune, IFL Science, Medical Xpress, The George, 7 News, AOL, AZ Central, AZ Family, Baby Gaga, Bakersfield.com, BET, Big Think, Black Enterprise, INSIDER, Black Star News, Business Insider, The Wall Street Journal, Business Times Africa, CNews, EcoWatch, El Diario, Evening Standard, Express Informer, Face2Face Africa, Fox 32 Chicago, Greenville News, Healio, Houston Chronicle, Medscape, MEEAW, Milwaukee Journal Sentinel, Modern Healthcare, MSN, Myrtle Beach Online, Romper, Scary Mommy, Science News, She Knows, Statesman Journal, The Beleville News Democrat, Physician's Briefing, The Bellingham Herald, The Bradenton Herald, The Center Daily Times, WVXU, The Columbian, The Cut, The Daily Press, The Detroit Free Press, The Duluth Tribune News, The East Bay Times, The Fort Worth Star-Telegram, The Fresno Bee, The Grio, The Herald, The Herald Sun, The Idaho State Journal, The Idaho Statesman, The Indy Star, The Island Packet, The Kansas City Star, The Kitsap Sun, The Ledge Enquirer, The Lexington Herald Leader, The Merced Sun Star, The Modesto Bee, The News & Observer, The News Tribune, The Press Herald, The Salt Lake Tribune, The Sun Herald, The Sun Journal, The Telegraph, The Tribune, Drugs.com, The Tri-City Herald, The Virginian Pilot, The Wichita Eagle, Yahoo!Life, Health Leaders Media, The Ledger, Breastfeeding.org, Journal of Blacks in Higher Education, Upworthy, Truly Mama, Newsbreak, Black News, Mamas Uncut, Scary Mommy, Clinical Problem Solving, News 2, Wichita Public Radio, Quebec Science, Health Affairs, Galileu, KCTV 5, KMSP, KROC, KSTP, KVIA, WCCO, The European Sting, Bay News 9, Welingelichte Kringen, WPTV, WTOP, WVLT, WRAL, ProPublica, Rolling Stone, Health Leaders, The Wire, The Special Report, The Daily Caller, The Daily Tarheel, The American Association of Medical Colleges, The Washington Post, Fox News, Bolly Inside, Forbes, The Boston Herald, The Heritage Foundation, The New York Times, The San Jose Mercury News, Breitbart, CNN, Time Magazine, USA Today, STAT News

### Managers' Political Ideology and Gender Inequality within Organizations

• The Washington Post, Forbes, Above the Bar, The Journal of the American Bar Association, The Guardian, The Global Legal Post, Knowledge @ Wharton, Women's Health, Philadelphia Magazine, Politico, Cosmopolitan Magazine, Elite Daily, Politico, Law360, Becker's Hospital Review, University of Michigan News, The North Dallas Gazette, The HR Herald, MyINFORMS, Latina Lista, The Reason Blog, Phys.org, The American Lawyer, Law.com, Organizational Musings, Government Executive, Fofoca.org

Matching Platforms and HIV Incidence: An Empirical Investigation of Race, Gender, and Socio-Economic Status

<u>Economic Times</u>, <u>Science Daily</u>, <u>Health Exposed</u>, <u>Medical Daily</u>, <u>MedicalXpress</u>, <u>BMJ Sexually</u>
 <u>Transmitted Infection Blog</u>, <u>AIDS.com</u>, <u>The Diamondback</u>, <u>The Daily Caller</u>, <u>News At Smith</u>, <u>Gameday</u>, <u>Infection Control Today</u>

Can You Gig It? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity

• The Wall Street Journal, NPR: Morning Edition, Forbes, University of Michigan News, Technical.ly, Business News Daily, Management Science Featured Article Blog, Phys.org, Marginal Revolution, Discovery at Carlson, Market Watch

Traders, Guns, and Money: An Event Study of Mass Shootings and Stock Prices of Gun Manufacturers

New York Times, The Boston Globe, Value Walk, Outdoor Life, Alpha Architect, Frankfurter Allgemeine, Journalist's Resource, News At Smith, The Conversation, The Laredo Morning Times, The Times Union, Go Skagit, Seattle PI, Yahoo News, Flagler Live, Beaumont Enterprise, Tulsa World, Counter Punch, KTLA, The New Hampshire Bulletin, Common Dreams, Salon.com, Time Magazine, Market Watch

Tempting Fate: Firm Social Media Posting, Customer Purchase, and the Loss of Followers

• NPR: Morning Edition, Temple News, Philadelphia Magazine, Campaign Live, Fox School News

How Does the Implementation of Enterprise Information Systems Affect a Professional's Mobility?

• Becker's Hospital Review, MD Magazine, EHR Intelligence, Notre Dame News, News Wise, News Medical, Public Now, Medical News Line, MedicalXpress, Health News Digest, Pharmacy Choice, Smart Brief, Clinical Innovation and Technology, Healthcare Informatics, Fierce Healthcare, Public Now

Do Digital Technologies Reduce Racially Biased Reporting? Evidence from NYPD Administrative Data

• GMU News Desk, Phys.org

Vocal Minority and Silent Majority: How do Online Ratings Reflect Population Perceptions of Quality?

• Science Daily, Medical Justice, Health Integrity

Ride-Hailing Services and Alcohol Consumption: Longitudinal Analysis

• University of Michigan News, Mirage News, Click on Detroit

Who Watches the Watchmen: Evidence of Body-Worn Cameras and Policing in New York City

The Alexandria Times, GMU School of Business News, The George, Phys.org, India Education Diary,
 CATO Institute Policy Briefs

The Impact of Abortion Restrictions on American Mental Health

Scientific American, The Conversation, The Brink, PsyPost, The Chicago Sun-Times, Roll Call

An Empirical Investigation of Ridesharing and New Vehicle Purchase

• Bloomberg News

Can You Keep a Secret? Banning Noncompetes Does Not Increase Trade Secret Litigation

• Bloomberg News

Lucy and the Chocolate Factory: Warehouse Robotics and Worker Safety

• Les Affairs

Patient access to chronic medications during the Covid-19 pandemic

• Health Affairs, PM360, Centre for Disease Research and Policy

No Longer Rolling Dirty: How Purchase Subsidies for Electronic Vehicles Affect Automobile Markets

• Electrek, Top Car News, Auto Pro Magazine

All For Naught: An Empirical Examination of the Impact of Breach Notification Laws

• FTC Watch, Costello College Media, The Academic Minute

How Unbecoming of You: Online Experiments Uncovering Gender Biases in Ridesharing

• Notre Dame News

The Role of Decision Support Systems in Attenuating Racial Biases in Healthcare Delivery

• The George, Tradeoffs

Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of the Sharing Economy and Durable Goods Purchase

• Fox Ideas Marketplace, George Mason News, TechXplore

Digital Multisided Platforms and Women's Health: An Analysis of Peer-To-Peer Lending and Abortion

• Repro Rights, GMU News

Robotic Innovations in Medicine: Gender Biases in the Adoption and Utilization of DaVinci Surgical Suites

• Sanita 24, Bocconi News Desk, Medical Xpress, AOM OMT Division News

No News is Bad News: The Internet, Corruption, and the Decline of the Fourth Estate

• London School of Economics, GMU News, Phys.org

Performance effects related to the sequence of implementation of health information technologies.

• Notre Dame Business Magazine

#### **General Media**

• The Washington Post, The St Louis Dispatch, WCCO News Radio, The Los Angeles Times, The News Herald, The Chicago Daily Herald, The State Journal-Register, The Allentown Morning Call, Tulsa World, The Columbian, The Providence Journal, Durango Herald, Le Vif, Repairer Driven News, Capital Alberto, WCCO Radio, The Trace, Forbes, Forbes, Forbes, Poets & Quants, DC News Now

### **Expert Witness Engagements**

Metropolitan Taxicab Commission v. Uber Inc., et al., Circuit Court of St. Louis County, Missouri, Case No. 15SL-CC03416; (2016)

Hillsborough County PTC v. Uber Technologies, Inc., et al., Thirteenth Judicial Circuit of Florida, Case No. 2015-CA-03097; (2015)

#### **PRESENTATIONS**

### **Invited Presentations**

University of Southern California Seminar Series (Spring 2025)

*University of Connecticut Seminar Series* (Spring 2025)

- Brad N Greenwood, Bruce Kobayashi, Evan P Starr; *University of British Columbia Seminar Series;* Vancouver, CA "Can You Keep A Secret? Noncompete Bans and Trade Secret Litigation" (Nov 9, 2024)
- Brad N Greenwood, Bruce Kobayashi, Evan P Starr; *University of Maryland Summer Series*; College Park, MD "Can You Keep A Secret? Noncompete Bans and Trade Secret Litigation" (July 11, 2024)
- Brad N Greenwood; *Maximus GMU Corporate Partner's Meeting;* Fairfax, VA "Automation and Worker Health" (May 13, 2024)
- Brad N Greenwood, Bruce Kobayashi, Evan P Starr; *Harvard Business School Conference on Digital Competition and Tech Regulation*; Boston, MA "Can You Keep A Secret? Noncompete Bans and Trade Secret Litigation" (April 11, 2024)
- Gord Burtch, Brad N Greenwood, Kiron Ravindran; *University of Texas at Austin Seminar Series*; Austin, TX "Lucy and the Chocolate Factory: Warehouse Robotics and Worker Safety" (March 29, 2024)
- Gord Burtch, Brad N Greenwood, Kiron Ravindran; *Temple University Seminar Series*; Philadelphia, PA "Lucy and the Chocolate Factory: Warehouse Robotics and Worker Safety" (Feb 16, 2024)
- Gord Burtch, Brad N Greenwood, Kiron Ravindran; *The Ohio State University Thomas J Burns Colloquium*; Columbus, OH "Lucy and the Chocolate Factory: Warehouse Robotics and Worker Safety" (Dec 1, 2023)
- Gord Burtch, Brad N Greenwood, Kiron Ravindran; *CUNY Baruch Seminar Series*; New York, NY "Lucy and the Chocolate Factory: Warehouse Robotics and Worker Safety" (Nov 16, 2023)
- Gord Burtch, Brad N Greenwood, Kiron Ravindran; *University of Delaware Seminar Series*; Newark, DE "Lucy and the Chocolate Factory: Warehouse Robotics and Worker Safety" (Nov 10, 2023)

- Gord Burtch, Brad N Greenwood, Kiron Ravindran; *Michigan State University Seminar Series*; East Lansing, MI "Lucy and the Chocolate Factory: Warehouse Robotics and Worker Safety" (Sept 29, 2023)
- Brad N Greenwood "Can You Keep a Secret? An Empirical Investigation of Noncompete Bans, Inevitable Disclosure Doctrine, and the Litigation that Follows" *University of Maryland Summer Series* (July 20, 2023)
- Brad N Greenwood, Rachel R Hardeman, Laura Huang, Aaron Sojourner "Physician-Patient Racial Concordance and Disparities in Birthing Mortality for Newborns" *Duke University School of Medicine REACH Equity Colloquium*; (June 1, 2023)
- GT Ozer, Brad Greenwood, Anand Gopal; *George Mason University Summer Series*; Fairfax, VA "Let it Ride! An Empirical Investigation of Problem Gambling and the Implications of Legalized Sports Betting on Societal Outcomes" (May 30, 2023)
- Ted Matherly; Brad N Greenwood; *Georgetown University Seminar Series*; Washington, DC "No News is Bad News: Corruption, News Deserts, and the Decline of the Fourth Estate" (April 13, 2023)
- Harsh Ketkar, Seth Carnahan, Brad N Greenwood; *Virginia Research Seminar Series;* Richmond, VA "Robotic Innovations in Medicine: Gender Biases in the Adoption and Use of DaVinci Surgical Suites (Mar 24, 2023)
- Wenying Gu, Brad N Greenwood, Ritu Agarwal; *Washington Area IT Symposium*; College Park, MD; "Can We Stop the Killing? The Impact of Extreme Risk Protective Orders on Firearm Mortality" (Mar 3, 2023)
- Ted Matherly; Brad N Greenwood; *University of Texas as Dallas Seminar Series*; Dallas, TX "No News is Bad News: Corruption, News Deserts, and the Decline of the Fourth Estate" (Feb 24, 2023)
- Keynote Symposium on the Economics of Ridesharing *Kennesaw State University;* Kennesaw, GA "Ride-Hailing Services and Alcohol" (January 20, 2023)
- Ted Matherly; Brad N Greenwood; *Northeastern University;* Boston, MA "No News is Bad News: Corruption, News Deserts, and the Decline of the Fourth Estate" (Dec 5, 2022)
- Ted Matherly; Brad N Greenwood; *University of Rochester Seminar Series*; Rochester, NY "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (Dec 2, 2022)
- Ted Matherly; Brad N Greenwood; *Virginia Tech Seminar Series*; Blacksburg, VA "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (November 11, 2022)
- Ted Matherly; Brad N Greenwood; *Digital Innovation, Transformation, and Entrepreneurship Interest Group Seminar Series;* Virtual "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (November 10, 2022)
- Harsh Ketkar, Seth Carnahan, Brad N Greenwood *University of Maryland Summer Seminar Series;* College Park, MD "Do new job tools improve women's performance in male-dominated fields? Evidence from robotic surgery" (July 27, 2022)
- Brad N Greenwood; Paul Vaaler; *University of Minnesota Law School Square Paper Series*; Minneapolis, MN "All For Naught: An Empirical Examination of the Impact of Breach Notification Laws" (July 13, 2022)
- Tommy Pan Fang, Seth Carnahan, Brad N Greenwood, Laura Huang; *George Mason Summer Series*; Fairfax, VA "Bloodletting: Fixation, Expertise, and Environmental Cues in Physician Prescribing Behavior" (June 15, 2022)
- Brad N Greenwood; *Poole School of Management: Business Analytics Roundtable;* Raleigh, NC "The Implications of Digitization for Healthcare" (May 19, 2022)
- Ted Matherly; Brad N Greenwood; *Hong Kong University of Science and Technology;* Hong Kong "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (May 11, 2022)
- Brad N Greenwood; Paul Vaaler; *University of Minnesota Law & Technology Workshop*; Minneapolis, MN "Do US State Breach Notification Laws Decrease Firm Data Breaches?" (May 11, 2022)
- Harsh Ketkar, Seth Carnahan, Brad N Greenwood *Washington Area IT Symposium*; Fairfax, VA "Do new job tools improve women's performance in male-dominated fields? Evidence from robotic surgery" (April 29, 2022)
- Ted Matherly; Brad N Greenwood; *University of Florida*; Gainesville, FL "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (February 25, 2022)
- Brad N Greenwood; Paul Vaaler *University of Minnesota Seminar Series*; Minneapolis, MN "All For Naught: An Empirical Examination of the Impact of Breach Notification Laws" (February 18, 2022)
- GT Ozer, Brad N Greenwood, Anand Gopal, *American University;* Washington, DC "Digital Multisided Platforms and Women's Health: An Empirical Analysis of Peer-To-Peer Lending and Abortion Rates" (February 11, 2022)

- Ted Matherly; Brad N Greenwood; *Rensselaer Polytechnic Institute;* Troy, NY "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (January 21, 2022)
- Ted Matherly; Brad N Greenwood; *University of Minnesota*; Minneapolis, MN "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (October 15, 2021)
- Brad N Greenwood; Paul Vaaler; *University of Maryland Summer Seminar Series* "All For Naught: An Empirical Examination of the Impact of Breach Notification Laws" (July 14, 2021)
- Ted Matherly; Brad N Greenwood *Productions and Operations Management Annual Conference* "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (May 3, 2021)
- Abhishek Ray; Jesse Shore; Brad N Greenwood *Productions and Operations Management Annual Conference* "Media Slant and Echo Chambers" (May 3, 2021)
- Brad N Greenwood, *Business for a Better World Seminar Series;* Fairfax, VA "Gender Biases in Medicine" (April 14, 2021)
- Ted Matherly; Brad N Greenwood *Tilburg University* "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (April 9, 2021)
- Ted Matherly; Brad N Greenwood *Temple University Center on Big Data and Mobile Analytics Seminar Series* "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (March 12, 2021)
- Ted Matherly; Brad N Greenwood *University of Illinois Urbana Champagne* "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (Feb 12, 2021)
- Keynote Brad Greenwood, *TranSYS Annual Meeting*; Liège, BE "Gender Biases and Their Impact in the Context of Health Sciences" (November 27, 2020)
- Brad N Greenwood, Russel Funk, *INFORMS Annual Meeting*; Washington DC "The Doctor Will See You Elsewhere: Enterprise Information Systems and Changing Firm Activities" (November 12, 2020)
- Panel Brad N Greenwood "How technology will change the workforce and how to plan for it" *George Mason University Emerging Technologies Conference*; (October 16, 2020)
- Ted Matherly; Brad N Greenwood; *University of Southern California* "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (September 25, 2020)
- Ted Matherly; Brad N Greenwood; *Johns Hopkins University* "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (September 11, 2020)
- Brad N Greenwood, Rachel R Hardeman, Laura Huang, Aaron Sojourner "Physician-Patient Racial Concordance and Disparities in Birthing Mortality for Newborns" *UMass Memorial Medical Center;* (Sept 4, 2020)
- Ted Matherly; Brad N Greenwood; *George Mason University All Advisory Board Summit* "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (September 2, 2020)
- Ted Matherly; Brad N Greenwood; *George Mason University Seminar Series* "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (August 28, 2020)
- Panel Brad N Greenwood et al; *George Mason Collective Impact Series* "The Digitization of Healthcare" Fairfax, VA (July 23, 2020)
- Ted Matherly; Brad N Greenwood; *University of Maryland Summer Seminar Series* "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (July 15, 2020)
- Panel Brad N Greenwood et al; *George Mason University*; Fairfax, VA "Positioning and Sharing Research" (Feb 25, 2020)
- Brad N Greenwood; George Mason School of Business Dean's Advisory Council & Building Campaign Steering Committee; "The Consequences of Innovation" Fairfax, VA (December 4, 2019)
- Xi Wu, Jing Gong, Brad N Greenwood, Yiping Song, *George Mason University Seminar Series;* "No Longer Rolling Dirty: How Purchase Subsidies for Electric Vehicles Affect Automobile Markets" Fairfax, VA (November 22, 2019)
- Brad N Greenwood, Russel Funk, *University of Pittsburgh;* Pittsburgh, PA "The Doctor Will See You Elsewhere: Enterprise Information Systems and the Changing Permeability of Firm Boundaries" (Sept 20, 2019)
- Brad N Greenwood, Russel Funk, *University of Minnesota Summer Economic Series;* Minneapolis, MN "The Doctor Will See You Elsewhere: Enterprise Information Systems and the Changing Permeability of Firm Boundaries" (July 16, 2019)

- Brad N Greenwood; *Syracuse University*; Syracuse, NY; Panel "The Changing Nature of Work: Latest trends in Labor Markets" (June 22, 2019)
- Gordon Burtch, Seth Carnahan, Brad Greenwood; *Syracuse University*; Syracuse, NY; "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (June 22, 2019)
- Brad N Greenwood; 3M's Innovation Lab; St. Paul, MN; "The Consequences of Innovation" (May 30, 2019)
- Gord Burtch, Brad N Greenwood; Walter F Mondale School of Law University of Minnesota; Minneapolis, MN; "The Legalization of Same Sex Unions: An Empirical Examination of Marriage, Divorce, and Birthrates" (March 28, 2019)
- Xi Wu, Jing Gong, Brad N Greenwood, Yiping Song; *Purdue University;* West Lafayette, IN "No Longer Rolling Dirty: How Purchase Subsidies for Electric Vehicles Affect Automobile Markets" (March 22, 2019)
- GT Ozer, Brad N Greenwood, Anand Gopal, *University of Minnesota Medical Industry Leadership Institute*; Minneapolis, MN "Digital Multisided Platforms and Women's Health: An Empirical Analysis of Peer-To-Peer Lending and Abortion Rates" (March 6, 2019)
- Xi Wu, Jing Gong, Brad N Greenwood, Yiping Song; *University of Virginia*; Charlottesville, VA "No Longer Rolling Dirty: How Purchase Subsidies for Electric Vehicles Affect Automobile Markets" (March 4, 2019)
- Xi Wu, Jing Gong, Brad N Greenwood, Yiping Song; *University of Washington;* Seattle, WA "No Longer Rolling Dirty: How Purchase Subsidies for Electronic Vehicles Affect Automobile Markets" (February 22, 2019)
- Jing Gong, Brad Greenwood, Yiping Song; *University of Virginia*; Charlottesville, VA "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (January 25, 2019)
- Jing Gong, Brad Greenwood, Yiping Song; *George Mason University;* Fairfax, VA "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (January 18, 2019)
- Jing Gong, Brad Greenwood, Yiping Song; *American University;* Washington, DC "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (Dec 11, 2018)
- C. Jennifer Tae, Min-Seok Pang, Brad N Greenwood; *INFORMS Annual Meeting*; Phoenix, AZ "When Your Problem Becomes My Problem: The Impact of Airline IT Disruptions on On-Time Performance of Competing Airlines" (November 4, 2018)
- Brad N Greenwood, Kartik Ganju, Corey M Angst; *Carnegie Mellon University;* Pittsburgh, PA "Just What the Doctor Ordered? Physician Mobility After the Adoption of Electronic Health Records" (March 30, 2018)
- Jing Gong, Brad Greenwood, Yiping Song; *Arizona State University;* Tempe, AZ "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (Feb 24, 2018)
- Brad N Greenwood, Kartik Ganju, Corey M Angst; *University of Minnesota SME Seminar Series*; Minneapolis, MN "Just What the Doctor Ordered? Physician Mobility After the Adoption of Electronic Health Records" (February 9, 2018)
- Brad N Greenwood, Kartik Ganju, Corey M Angst; *University of Minnesota IDS Seminar Series*; Minneapolis, MN "Just What the Doctor Ordered? Physician Mobility After the Adoption of Electronic Health Records" (January 19, 2018)
- Jing Gong, Brad Greenwood, Yiping Song; *Michigan State University;* East Lansing, MI "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (October 27, 2017)
- Jing Gong, Brad Greenwood, Yiping Song; *US Census Bureau*; Washington, DC "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (July 10, 2017)
- Jing Gong, Brad Greenwood, Yiping Song; *Oklahoma State University;* Stillwater, OK "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (April 14, 2017)
- Jing Gong, Brad Greenwood, Yiping Song; *Rensselaer Polytechnic Institute*; Troy, NY "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (March 31, 2017)
- Gordon Burtch, Seth Carnahan, Brad Greenwood; *Georgia Institute of Technology;* Atlanta, GA; "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (January 17, 2017)

- Gordon Burtch, Seth Carnahan, Brad Greenwood; *Boston University*; Boston, MA; "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (January 13, 2017)
- Gordon Burtch, Seth Carnahan, Brad Greenwood; *University of Minnesota*; Minneapolis, MN; "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (November 28, 2016)
- Corey Angst, Brad Greenwood, Kartik Ganju; *INFORMS Annual Meeting*; Nashville, TN "Just What the Doctor Ordered? Physician Mobility and the Adoption of Electronic Health Records" (November 13, 2016)
- Gordon Burtch, Seth Carnahan, Brad Greenwood; *University of Minnesota Symposium on the Sharing Economy;* Minneapolis, MN; "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (May 16, 2016)
- Panel Sarah Light, Hunter Shkolnik, Brad Greenwood; *Temple University*; Philadelphia, PA "Uber and the Sharing Economy: Law, Ethics, and Policy" (Feb 2, 2016)
- Brad Greenwood, Sunil Wattal, *George Washington University*; Washington, DC "Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Homicide" (Nov 11, 2015)
- Brad Greenwood, Sunil Wattal, *University of Notre Dame*; Notre Dame, IN "Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Homicide" (Sept 25, 2015)
- Brad Greenwood, Sunil Wattal, *Uber Technologies LTD*; Philadelphia, PA "Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Homicide" (August 31, 2015)
- Brad Greenwood, Sunil Wattal, *University of Florida*; Gainesville, FL "Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Homicide" (February 27, 2015)
- Brad Greenwood, Ritu Agarwal; *INFORMS Annual Meeting*; San Francisco, CA; "A Double Digital Divide? Two-Sided Markets and HIV Incidence among the Digitally Disadvantaged," (November 11, 2014)
- Brad Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal *INFORMS Annual Meeting*; San Francisco, CA "A Brief History of Stenting: Antecedents of Organizational Adoption and Abandonment of Technology" (November 9, 2014)
- Brad Greenwood, Ritu Agarwal; *City University of New York Baruch College*; New York, NY; "A Double Digital Divide? Two-Sided Markets and HIV Incidence among the Digitally Disadvantaged," (March 3, 2014)
- Brad Greenwood, Ritu Agarwal; *University of Minnesota*; Minneapolis, MN; "A Double Digital Divide? Two-Sided Markets and HIV Incidence among the Digitally Disadvantaged," (Jan 31, 2014)
- Brad Greenwood, Ritu Agarwal; *University of Arizona*; Tucson, AZ; "A Double Digital Divide? Two-Sided Markets and HIV Incidence among the Digitally Disadvantaged," (Jan 24, 2014)
- Brad Greenwood, Ritu Agarwal; *Boston College*; Chestnut Hill, MA; "A Double Digital Divide? Two-Sided Markets and HIV Incidence among the Digitally Disadvantaged," (Jan 22, 2014)
- Brad Greenwood, Ritu Agarwal; *University of Virginia*; Charlottesville, VA; "A Double Digital Divide? Two-Sided Markets and HIV Incidence among the Digitally Disadvantaged," (Jan 20, 2014)
- Brad Greenwood, Ritu Agarwal; *McGill University*; Montreal, QC; "A Double Digital Divide? Two-Sided Markets and HIV Incidence among the Digitally Disadvantaged," (Jan 10, 2014)
- Brad Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal; *Temple University*; Philadelphia, PA; "Physician Heal Thyself? Changes in Decision Making after Information Shocks," (December 12, 2013)
- Brad Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal; *Bentley University*; Waltham, MA; "Physician Heal Thyself? Changes in Decision Making after Information Shocks," (December 2, 2013)
- Brad Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal; *University of South Carolina*; Columbia, SC; "Physician Heal Thyself? Changes in Decision Making after Information Shocks," (October 21, 2013)
- Brad Greenwood, Anand Gopal; *University of Memphis*; Charlotte, NC; "Tigerblood: Availability Cascades, New Firm Formation, and the Acquisition of Venture Capital" (June 5, 2013)
- Brad Greenwood, Anand Gopal; *Rensselaer Polytechnic Institute*; Troy, NY; "Tigerblood: Availability Cascades, New Firm Formation, and the Acquisition of Venture Capital" (Feb 13, 2013)
- Brad Greenwood, Anand Gopal; *University of Delaware*; Newark, DE; "Tigerblood: Availability Cascades, New Firm Formation, and the Acquisition of Venture Capital" (Feb 11, 2013)
- Brad Greenwood, Anand Gopal; *University of Minnesota*; Minneapolis, MN; "Tigerblood: Availability Cascades, New Firm Formation, and the Acquisition of Venture Capital" (Jan 23, 2013)
- Brad Greenwood, Anand Gopal; *Ohio State University*; Columbus, OH; "Tigerblood: Availability Cascades, New Firm Formation, and the Acquisition of Venture Capital" (Dec 11, 2012)

- Brad Greenwood, Anand Gopal; *INFORMS*; Charlotte, NC; "Tigerblood: Availability Cascades, New Firm Formation, and the Acquisition of Venture Capital" (Nov 15, 2011)
- Anna Devlin, Brad Greenwood, Il-Horn Hann; *INFORMS*; Charlotte, NC; "Max Headroom and Bob Dylan Walk into a Bundle: Digital Distribution in the Post Napster Era" (Nov 13, 2011)
- Guodong Gao, Brad Greenwood, Jeffrey McCullough, Ritu Agarwal; *INFORMS*; Charlotte, NC, "The Information Value of Online Physician Ratings," (Nov 13, 2011)
- Brad Greenwood, Anand Gopal; *Dingman Center for Entrepreneurship Research Lunch*, College Park, MD "Ending the Mending Wall: Exploring Entrepreneur Venture Capital Co-Location in IT Ventures," (February 9, 2011)

#### **Conference Presentations**

- Jeff Clement, Siddharth Bhattacharya and Brad N Greenwood; *Workshop on Information Systems Economics*; Bangkok, Thailand "Are FDA Enforcement Letters the Cure for Misleading Pharma Ads? An Empirical Investigation of Prescription Claims Data" (Dec 20, 2024)
- GT Ozer, Brad N Greenwood, Anand Gopal; *Conference on Information Systems and Technology;* Seattle, WA "Let it Ride! An Empirical Investigation of Problem Gambling and the Implications of Legalized Sports Betting" (October 20, 2024)
- Brad N Greenwood, Bruce Kobayashi, Evan P Starr; *Wharton People and Organizations Conference*; Philadelphia, PA "Can You Keep A Secret? Noncompete Bans and Trade Secret Litigation" (September 20, 2024)
- Jeff Clement, Siddharth Bhattacharya and Brad N Greenwood; *Academy of Management Annual Meeting*; Chicago, IL "Are FDA Enforcement Letters the Cure for Misleading Pharma Ads? An Empirical Investigation of Prescription Claims Data" (August 13, 2024)
- Jeff Clement, Siddharth Bhattacharya and Brad N Greenwood; *Boston University Platforms Symposium;* Boston, MA "Are FDA Enforcement Letters the Cure for Misleading Pharma Ads? An Empirical Investigation of Prescription Claims Data" (July 16, 2024)
- GT Ozer, Brad Greenwood, Anand Gopal; *Statistical Challenges in Electronic Commerce Research*; Lisbon, PT "Let it Ride! An Empirical Investigation of Problem Gambling and the Implications of Legalized Sports Betting on Societal Outcomes" (June 21, 2024)
- GT Ozer, Brad Greenwood, Anand Gopal; *Workshop on Information Systems Economics;* Hyderabad, IN "Let it Ride! An Empirical Investigation of Problem Gambling and the Implications of Legalized Sports Betting on Societal Outcomes" (Dec 14, 2023)
- Gord Burtch, Brad N Greenwood, Kiron Ravindran; *Wharton People and Organizations*; Philadelphia, PA "Lucy and the Chocolate Factory: Warehouse Robotics and Worker Safety" (Sept 22, 2023)
- Sriram Somanchi, Brad N Greenwood, Corey Angst; *Academy of Management Annual Meeting*; Boston, MA "Come Together: Empirically Investigating How EHR Adoption Impacts Mergers and Survival in the US Healthcare System" (August 7, 2023)
- Gordon Burtch, Brad N Greenwood, Kiron Ravindran; *Statistical Challenges in Electronic Commerce Research*; Bogota, CO "Lucy and the Chocolate Factory: An Empirical Investigation of Warehouse Automation and Worker Injury" (June 10, 2023)
- Jeff Clement, Siddharth Bhattacharya and Brad N Greenwood; *Statistical Challenges in Electronic Commerce Research*; Bogota, CO "Are FDA Enforcement Letters the Cure for Misleading Pharma Ads? An Empirical Investigation of Prescription Claims Data" (June 9, 2023)
- GT Ozer, Brad Greenwood, Anand Gopal; *Conference on Health IT Analytics* Washington, DC "Let it Ride! An Empirical Investigation of Problem Gambling and the Implications of Legalized Sports Betting on Societal Outcomes" (May 6, 2023)
- Jeff Clement, Siddharth Bhattacharya and Brad N Greenwood; *Conference on Health IT Analytics* Washington, DC "Are FDA Enforcement Letters the Cure for Misleading Pharma Ads? An Empirical Investigation of Prescription Claims Data" (May 6, 2023)
- Gordon Burtch, Brad N Greenwood, Kiron Ravindran; *Conference on Health IT Analytics* Washington, DC "Love and Robots: An Empirical Investigation of Warehouse Automation and Worker Injury" (May 6, 2023)
- Kartik Ganju, Seth Carnahan, Brad N Greenwood, Jeffrey McCullough; *Conference on Health IT Analytics* Washington, DC "Racial Differences in Medical Technology Diffusion" (May 5, 2023)
- Ted Matherly; Brad N Greenwood; Workshop on Information System Economics; Copenhagen, DN "No News is Bad News: Corruption, News Deserts, and the Decline of the Fourth Estate" (Dec 16, 2022)

- Brad N Greenwood; Paul Vaaler; Conference on Empirical Legal Studies; Charlottesville, VA; "Do US State Breach Notification Laws Decrease Firm Data Breaches?" (November 3, 2022)
- Harsh Ketkar, Seth Carnahan, Brad N Greenwood *Academy of Management Annual Meeting*; Seattle, WA; "Robotic Innovations in Medicine: Gender Biases in the Adoption and Utilization of DaVinci Surgical Suites" (August 8, 2022)
- Brad N Greenwood; Paul Vaaler; *Academy of Management Annual Meeting*; Seattle, WA; "Do US State Breach Notification Laws Decrease Firm Data Breaches?" (August 7, 2022)
- Brad N Greenwood; Paul Vaaler; "All For Naught: An Empirical Examination of the Impact of Breach Notification Laws" Boston, MA; Boston University Platform Strategy Research Symposium (July 19, 2022)
- Kartik Krishna Ganju, Seth Carnahan, Brad Greenwood, Jeffrey McCullough "Racial Differences in the Utilization of Technology" Madrid, ESP; *Statistical Challenges in Electronic Commerce Research* (June 21, 2022)
- Seth Carnahan, Brad N Greenwood, Laura Huang "Left Digit Bias in the Prescription of Hypertension Medication" Washington, DC; *Conference on Health IT Analytics* (March 5, 2022)
- Sriram Somanchi, Brad N Greenwood, Corey Angst "Electronic Health Records and the Consolidation of Washington, DC; *Conference on Health IT Analytics* (March 4, 2022)
- Shuting (Ada) Wang, Brad N Greenwood, "TLDR; The Impact of Length Limits on User Engagement on Microblogging Platforms" Austin, TX; Workshop on Information Systems Economics (December 11, 2021)
- Ted Matherly, Brad N Greenwood *Texas A&M New Beginnings Symposium* "Second-Order Effects of Marketing Interventions: Evidence from Firearm Daily Deals" (October 28, 2021)
- Harsh Ketkar, Seth Carnahan, Brad N Greenwood *Wharton People and Organizations* (Virtual) "Robotic Innovations in Medicine: Gender Biases in the Adoption and Utilization of DaVinci Surgical Suites" (September 25, 2021)
- Ted Matherly; Brad N Greenwood *Academy of Management Annual Meeting* (Virtual) "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (August 2021)
- GT Ozer, Brad N Greenwood, Anand Gopal, *Academy of Management Annual Meeting* (Virtual) "Noisebnb: An Empirical Analysis of Noise Complaints and Platform Housing Rentals" (August 2021)
- Yash Babar, Ali Mahdavi Adeli, Brad N Greenwood; *Academy of Management Annual Meeting* (Virtual) "Cooking or Clicking: The Impact of Online Food Delivery Platforms on Domestic Food Preparation" (August 2021)
- Ted Matherly; Brad N Greenwood *Boston University Platforms Symposium* "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (July 16, 2021)
- Ted Matherly; Brad N Greenwood *AMA Marketing + Public Policy Conference*; Washington, DC (Virtual) "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (June 23, 2021)
- Ted Matherly; Brad N Greenwood *Statistical Challenges in Electronic Commerce Annual Meeting*; Madrid, SP (Virtual) "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (June 18, 2021)
- Ted Matherly; Brad N Greenwood *Productions and Operations Management Annual Meeting;* Miami, FL (Virtual) "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (May 5, 2021)
- Abhishek Ray, Jesse Shore, Brad N Greenwood *Productions and Operations Management Annual Meeting;* Miami, FL (Virtual) "The Evolution of Political Slant & Echo Chambers" (May 5, 2021)
- Ted Matherly; Brad N Greenwood *Virginia Research Seminar Series;* Williamsburg, VA (Virtual) "No News is Bad News: Political Corruption, News Deserts, and the Decline of the Fourth Estate" (March 5, 2021)
- GT Ozer, Brad N Greenwood, Anand Gopal, *Workshop on Information Systems Economics;* Hyderabad, India (Virtual) "Noisebnb: An Empirical Analysis of Noise Complaints and Platform Housing Rentals" (Dec 17, 2020)
- Shuting (Ada) Wang, Brad N Greenwood, "Does Length Impact Engagement? Length Limits of Posts and Microblogging Behavior" Hyderabad, India (Virtual) *International Conference on Information Systems* (December 15, 2020)
- GT Ozer, Brad N Greenwood, Anand Gopal, *Conference on Information Systems and Technology;* Washington DC (Virtual) "Noisebnb: An Empirical Analysis of Noise Complaints and Platform Housing Rentals" (Nov 8, 2020)

- Mitchell Zamoff, Brad N Greenwood, Gordon Burtch *Conference on Information Systems and Technology;* Washington DC (Virtual) "Who Watches the Watchmen: Evidence of Body-Worn Cameras and Policing in New York City" (Nov 7, 2020)
- Brad N Greenwood, Russel Funk *Strategic Management Society Annual Meeting*; (Virtual) "The Doctor Will See You Elsewhere: Enterprise Information Systems and Changing Firm Activities" (October 30, 2020)
- Seth Carnahan, Brad N Greenwood, Laura Huang; *Conference on Health IT Analytics*, Washington, DC (Virtual) "Left Digit Bias in the Prescription of Hypertension Medications" (Oct 9, 2020)
- Brett W Josephson, Gautham R Vadakkepatt, Brad N Greenwood; *Conference on Health IT Analytics*, Washington, DC (Virtual) "Carrots or Sticks: The Effect of Force of Law Regulation on Opioid Prescribing and Drug Overdose" (Oct 9, 2020)
- Yash Babar, Ali Mahdavi Adeli, Brad N Greenwood; *Conference on Health IT Analytics*, Washington, DC (Virtual) "Cooking or Clicking: The Impact of Online Food Delivery Platforms on Domestic Food Preparation" (Oct 9, 2020)
- Hilal Atasoy, Moshe Barach, Gord Burtch, Brad Greenwood; *Wharton People and Organizations;* Philadelphia, PA (Virtual) "Gigging the Gap: The Sharing Economy, Economic Mobility, and Employment Choice (October 3, 2020)
- Brad N Greenwood, Russel Funk *Academy of Management Annual Meeting;* Vancouver, CA (Virtual) "The Doctor Will See You Elsewhere: Enterprise Information Systems and Changing Firm Activities" (August 2020)
- Shuting (Ada) Wang, Brad N Greenwood *Academy of Management Annual Meeting;* Vancouver, CA (Virtual) "Does Length Impact Engagement? Length Limits of Posts and Microblogging Behavior" (August 2020)
- GT Ozer, Brad N Greenwood, Anand Gopal, Duygu Dagli, *Statistical Challenges in eCommerce Research;* Madrid, SP (Virtual) "Noisebnb: An Empirical Analysis of Noise Complaints and Platform Housing Rentals" (June 19, 2020)
- Shuting (Ada) Wang, Brad N Greenwood *Statistical Challenges in eCommerce Research*; Madrid, SP (Virtual) "Does Length Impact Engagement? Length Limits of Posts and Microblogging Behavior" (June 19, 2020)
- Kartik Ganju, Hilal Atasoy, Jeff McCullough, Brad N Greenwood; *Utah Winter Conference on Business Intelligence*; Snowbird, UT "The Role of Decision Support Systems in Attenuating Racial Biases in Healthcare Delivery" (March 14, 2020) *Cancelled Due to COVID-19*
- Brad N Greenwood, Russel Funk, *Utah Winter Conference on Business Intelligence*; Snowbird, UT "The Doctor Will See You Elsewhere: Enterprise Information Systems and Changing Firm Activities" (March 14, 2020) *Cancelled Due to COVID-19*
- Kartik Ganju, Hilal Atasoy, Jeff McCullough, Brad N Greenwood; *Workshop on Information Systems Economics*; Munich, Germany "The Role of Decision Support Systems in Attenuating Racial Biases in Healthcare Delivery" (December 19, 2019)
- GT Ozer, Brad N Greenwood, Anand Gopal, *International Conference on Information Systems*; Munich, Germany; "Digital Multisided Platforms and Women's Health: An Empirical Analysis of Peer-To-Peer Lending and Abortion Rates" (December 15, 2019)
- Brad N Greenwood, Russel Funk, *Conference on Health IT Analytics*; Arlington, VA "The Doctor Will See You Elsewhere: Enterprise Information Systems and Changing Firm Activities" (Nov 15, 2019)
- GT Ozer, Brad N Greenwood, Anand Gopal, *Academy of Management Annual Meeting;* Boston, MA "Digital Multisided Platforms and Women's Health: An Empirical Analysis of Peer-To-Peer Lending and Abortion Rates" (August 12, 2019)
- Xi Wu, Jing Gong, Brad N Greenwood, Yiping Song, *Academy of Management Annual Meeting*; Boston, MA "No Longer Rolling Dirty: How Purchase Subsidies for Electronic Vehicles Affect Automobile Markets" (August 12, 2019)
- Xi Wu, Jing Gong, Brad N Greenwood, Yiping Song; ANZAM (Australian & New Zealand Academy of Management); Queensland, NZ "No Longer Rolling Dirty: How Purchase Subsidies for Electric Vehicles Affect Automobile Markets" (Dec 3, 2019)
- Xi Wu, Jing Gong, Brad N Greenwood, Yiping Song; *IMS-FIPS Workshop*; Shanghai, CN "No Longer Rolling Dirty: How Purchase Subsidies for Electric Vehicles Affect Automobile Markets" (June 16, 2019)
- Kartik Ganju, Hilal Atasoy, Jeff McCullough, Brad N Greenwood; *Statistical Challenges in eCommerce Research*; Hong Kong, CN "The Role of Decision Support Systems in Attenuating Racial Biases in Healthcare Delivery" (June 12, 2019)

- GT Ozer, Brad Greenwood and Anand Gopal; *Productions and Operations Management Annual Meeting*Washington, DC; "Digital Multisided Platforms and Women's Health: An Empirical Analysis of Peer-To-Peer Lending and Abortion Rates" (May 4, 2019)
- GT Ozer, Brad N Greenwood, Anand Gopal, *Utah Winter Conference on Business Analytics*; Snowbird, UT "Digital Multisided Platforms and Women's Health: An Empirical Analysis of Peer-To-Peer Lending and Abortion Rates" (March 8, 2019)
- Xi Wu, Jing Gong, Brad N Greenwood, Yiping Song, *Utah Winter Conference on Business Analytics*; Snowbird, UT "No Longer Rolling Dirty: How Purchase Subsidies for Electronic Vehicles Affect Automobile Markets" (March 8, 2019)
- Aaron Zhi Chen, Brad Greenwood, Paul Pavlou; *INFORMS Workshop on Data Science*; Phoenix, AZ; "Should we play a game? An empirical Investigation of location-based mobile gaming and mental health" (November 4, 2018)
- C. Jennifer Tae, Min-Seok Pang, Brad N Greenwood; Conference on Information Systems and Technology; Phoenix, AZ "When Your Problem Becomes My Problem: The Impact of Airline IT Disruptions on On-Time Performance of Competing Airlines" (November 4, 2018)
- GT Ozer, Brad Greenwood and Anand Gopal; *Conference on Health IT Analytics* Washington, DC; "Digital Multisided Platforms and Women's Health: An Empirical Analysis of Peer-To-Peer Lending and Abortion Rates" (October 19, 2018)
- Aaron Zhi Chen, Brad Greenwood, Paul Pavlou; *Conference on Health IT Analytics;* Washington, DC; "Should we play a game? An empirical Investigation of location-based mobile gaming and mental health" (October 19, 2018)
- Brad N Greenwood, Idris Adjerid, Corey M Angst; *Academy of Management Annual Meeting*; Chicago, IL "How Unbecoming of You: Gender Biases in Perceptions of Ridesharing Performance" (August 14, 2018)
- C. Jennifer Tae, Min-Seok Pang, Brad N Greenwood; *Academy of Management Annual Meeting*; Chicago, IL "When Your Problem Becomes My Problem: The Impact of Airline IT Disruptions on On-Time Performance of Competing Airlines" (August 13, 2018)
- Aaron Zhi Chen, Brad Greenwood, Paul Pavlou; *Statistical Challenges in E-Commerce Research*; Rotterdam, NL; "Should we play a game? An empirical Investigation of location-based mobile gaming and mental health" (June 19, 2018)
- Shuting Wang, Brad Greenwood, Paul Pavlou; *Statistical Challenges in E-Commerce Research;* Rotterdam, NL; "Tempting Fate: Social Media Posts, Loss of Followers, and Cumulative Purchases" (June 18, 2018)
- GT Ozer, Brad Greenwood and Anand Gopal; *Statistical Challenges in E-Commerce Research;* Rotterdam, NL; "Digital Multisided Platforms and Women's Health: An Empirical Analysis of Peer-To-Peer Lending and Abortion Rates" (June 18, 2018)
- Brad N Greenwood, Kartik Ganju, Corey M Angst; Workshop on Information Systems Economics; Seoul, Korea "Just What the Doctor Ordered? Physician Mobility After the Adoption of Electronic Health Records" (December 14, 2017)
- Brad N Greenwood, Idris Adjerid, Corey M Angst; *International Conference of Information Systems*; Seoul, Korea "Race and Gender Bias in Online Ratings: An Origins Story" (December 11, 2017)
- Brad Greenwood, Seth Carnahan, Laura Huang; *Conference on Health IT and Analytics*; Washington, DC; "A Glass Ceiling on Living? Gender Disparities in Heart Attack Survival" (November 4, 2017)
- Jing Gong, Brad Greenwood, Yiping Song; *INFORMS Annual Meeting*; Houston, TX; "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (October 23, 2017)
- Brad Greenwood, Seth Carnahan, Laura Huang; *Strategy Science*; Houston, TX "When Do Male Physicians Underperform for Female Patients? An Examination of Cardiac Death" (October 22, 2017)
- Brad N Greenwood, Idris Adjerid, Corey Angst; *Conference on Information Systems and Technology*; Houston, TX; "Race and Gender Bias in Online Ratings: An Origins Story" (October 22, 2017)
- Jing Gong, Brad Greenwood, Yiping Song; *Conference on Information Systems and Technology*; Houston, TX; "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (October 21, 2017)

- Brad Greenwood, Seth Carnahan, Laura Huang; *Wharton People and Organizations Conference*; Philadelphia, PA "When Do Male Physicians Underperform for Female Patients? An Examination of Cardiac Death" (October 13, 2017)
- Brad Greenwood, Corey Angst, Kartik Ganju; *Academy of Management Annual Meeting*; Atlanta, GA; "Just What the Doctor Ordered? Physician Mobility and the Adoption of Electronic Health Records" (August 7, 2017)
- Jing Gong, Brad Greenwood, Yiping Song; *NBER Summer Institute*; Boston, MA "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (July 20, 2017)
- Jing Gong, Brad Greenwood, Yiping Song; *Boston University Platforms Research Symposium*; Boston, MA "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (July 13, 2017)
- Jing Gong, Brad Greenwood, Yiping Song; *China Summer Workshop on Information Management*; Nanjian, CN "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (June 25, 2017)
- Jing Gong, Brad Greenwood, Yiping Song; *Utah Winter Conference on Business Analytics*; Snowbird, UT; "Uber Might Buy Me a Mercedes Benz: An Empirical Investigation of Ridesharing Platforms and Durable Goods Purchase" (March 4, 2017)
- Brad Greenwood, Corey Angst, Kartik Ganju; *Utah Winter Conference on Business Analytics*; Snowbird, UT; "Just What the Doctor Ordered? Physician Mobility and the Adoption of Electronic Health Records" (March 4, 2017)
- Gordon Burtch, Seth Carnahan, Brad Greenwood; *Workshop on Information Systems Economics*; Dublin, IRL; "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (Dec 14, 2016)
- Gordon Burtch, Seth Carnahan, Brad Greenwood; *Conference on Information Systems and Technology*; Nashville, TN "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (November 12, 2016)
- Corey Angst, Brad Greenwood, Kartik Ganju; Workshop on Health Information Technology Economics; Washington, DC "Just What the Doctor Ordered? Physician Mobility and the Adoption of Electronic Health Records" (October 21, 2016)
- Gordon Burtch, Seth Carnahan, Brad Greenwood; Wharton People and Organizations Conference; Philadelphia, PA "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (September 9, 2016)
- Gordon Burtch, Seth Carnahan, Brad Greenwood; *Academy of Management Annual Meeting*; Anaheim, CA "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (August 8, 2016)
- Seth Carnahan, Brad Greenwood; *Academy of Management Annual Meeting*; Anaheim, CA "Managers' Political Ideology and Gender Inequality among Subordinates: Evidence from Legal Services and Capitol Hill," (August 8, 2016)
- Anand Gopal, Brad Greenwood *Academy of Management Annual Meeting*; Anaheim, CA "Traders, Guns, and Money: An Event Study of Mass Shootings and Stock Prices of Gun Manufacturers" (August 7, 2016)
- Gordon Burtch, Seth Carnahan, Brad Greenwood; *National Bureau of Economic Research Summer Institute;* Boston, MA; "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (July 23, 2016)
- Gordon Burtch, Seth Carnahan, Brad Greenwood; *Boston University's Platform Research Symposium;* Boston, MA; "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (June 14, 2016)
- Gordon Burtch, Seth Carnahan, Brad Greenwood; *Statistical Challenges in Electronic Commerce Research;* Naxos, Greece; "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (June 24, 2016)
- Gordon Burtch, Seth Carnahan, Brad Greenwood; *Darden & Cambridge Judge Entrepreneurship and Innovation Research Conference*; Washington, DC; "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (May 10, 2016)
- Gordon Burtch, Seth Carnahan, Brad Greenwood; *Robert H Smith Entrepreneurship Research Conference*; College Park, MD; "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (April 30, 2016)

- Gordon Burtch, Seth Carnahan, Brad Greenwood; Winter Conference on Business Intelligence; Snowbird, UT; "Can You Gig it? An Empirical Examination of the Gig-Economy and Entrepreneurial Activity" (March 5, 2016)
- Brad Greenwood, Sunil Wattal; *INFORMS Annual Meeting*, Philadelphia, PA "Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Homicide" (November 1, 2015)
- Brad Greenwood, Sunil Wattal; *Conference on Info Systems and Technology*; Philadelphia, PA "Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Homicide" (Oct 31, 2015)
- Brad Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal; *Wharton People and Organizations Conference*; Philadelphia, PA; "Heterogeneity in Expertise and Response to New Organizational Guidelines on Best Practices," (October 17, 2015)
- Seth Carnahan, Brad Greenwood; Wharton People and Organizations Conference; Philadelphia, PA; "Managers' Political Ideology and Gender Inequality among Subordinates: Evidence from Legal Services and Capitol Hill," (October 17, 2015)
- Brad Greenwood, Sunil Wattal; *Workshop on Health IT Economics*; Washington, DC "Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Homicide" (October 10, 2015)
- Seth Carnahan, Brad Greenwood; *Strategic Management Society Annual Meeting*; Denver, CO "Managers' Political Ideology and Inequality among Subordinates: Evidence from Capitol Hill" (October 5, 2015)
- Brad Greenwood, Sunil Wattal; *Academy of Management Annual Meeting*; Vancouver, BC "Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Homicide" (August 11, 2015)
- Brad Greenwood, Sunil Wattal; *NBER Summer Institute*; Boston, MA; "Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Homicide" (July 16, 2015)
- Brad Greenwood, Sunil Wattal; *Platform Strategy Research Symposium*; Boston, MA; "Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Homicide" (July 9, 2015)
- Brad Greenwood, Sunil Wattal; *POMS Annual Conference*; Washington, DC; "Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Homicide" (May 10, 2015)
- Brad Greenwood, Sunil Wattal; *Winter Conference on Business Intelligence*; Snowbird, UT; "Show Me the Way to Go Home: An Empirical Investigation of Ride Sharing and Motor Vehicle Homicide" (March 12, 2015)
- Brad Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal; *Winter Conference on Business Intelligence*; Snowbird, UT; "The When and Why of Abandonment: The Effect of Organizational Incentives on Technology Lifecycles" (March 12, 2015)
- Brad Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal; *Workshop on Information Systems Economics*; Auckland, NZ, "The When and Why of Abandonment: The Effect of Organizational Incentives on Technology Lifecycles" (December 17, 2014)
- Brad Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal; *Workshop on Health IT Economics*; Alexandria, VA, "A Brief History of Stenting: Antecedents of Organizational Adoption and Abandonment of Technology" (Oct 11, 2014)
- Brad Greenwood, Ritu Agarwal; *Platform Strategy Research Symposium*; Boston, MA; "A Double Digital Divide? Two-Sided Markets and HIV Incidence among the Digitally Disadvantaged," (July 24, 2014)
- Brad Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal; *RH Smith Entrepreneurship Research Conference*; College Park, MD, "A Brief History of Stenting: Antecedents of Organizational Adoption and Abandonment of Technology" (April 26, 2014)
- Brad Greenwood, Ritu Agarwal; *Workshop on Information Systems Economics*; Milan, IT; "A Double Digital Divide? Two-Sided Markets and HIV Incidence among the Digitally Disadvantaged," (December 19, 2013)
- Brad Greenwood, Ritu Agarwal; *International Conference on Information Systems*; Milan, IT; "A Double Digital Divide? Two-Sided Markets and HIV Incidence among the Digitally Disadvantaged," (December 17, 2013)
- Brad Greenwood, Ritu Agarwal; *Workshop on Health IT Economics*; Washington, DC; "A Double Digital Divide? Two-Sided Markets and HIV Incidence among the Digitally Disadvantaged," (November 16, 2013)
- Brad Greenwood, Ritu Agarwal; *Conference on Information Systems and Technology*; Minneapolis, MN; "A Double Digital Divide? Two-Sided Markets and HIV Incidence among the Digitally Disadvantaged," (Oct 6, 2013)
- Brad Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal; *Strategic Management Society*; Atlanta, GA; "Physician Heal Thyself? Changes in Decision Making after Information Shocks," (October 1, 2013)

- Brad Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal; *Academy of Management Annual Meeting*; Orlando, FL; "Physician Heal Thyself? Changes in Decision Making after Information Shocks," (August 13, 2013)
- Brad Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal; *Consortium for Competitiveness and Cooperation*; Kansas City, MO; "Physician Heal Thyself? Changes in Decision Making after Information Shocks," (March 23, 2013)
- Brad Greenwood, Ritu Agarwal, Rajshree Agarwal, Anand Gopal; *Utah Winter Conference on Business Intelligence*; Snowbird, UT; "COURAGE Under Fire? Physician Reaction, and Over-Reaction, to the Release of Medical Trials," (March 1, 2013)
- Brad Greenwood, Ritu Agarwal, Anand Gopal, Rajshree Agarwal; *Workshop on Information System Econ*; Orlando; "The Shadow of Goliath: Scientific Discovery and the Abandonment of Technology," (Dec 16, 2012)
- Brad Greenwood, Ritu Agarwal, Anand Gopal, Rajshree Agarwal; *Conference on Information Systems and Technology*; Phoenix, AZ; "The Shadow of Goliath: Scientific Discovery and the Abandonment of Technology," (Oct 13, 2012)
- Brad Greenwood, Anand Gopal; *Strategic Management Society Annual Meeting*; Prague, CZ; "Tigerblood: Broadcast Media, Social Media, and Firm Formation" (Oct 9, 2012)
- Brad Greenwood, Ritu Agarwal, Anand Gopal, Rajshree Agarwal; *Workshop on Health IT and Economics*; Washington, DC; "The Shadow of Goliath: Scientific Discovery and the Abandonment of Technology," (Oct 6, 2012)
- Guodong Gao, Brad Greenwood, Jeff McCullough, Ritu Agarwal; *Academy of Management Annual Meeting*; Boston, MA; "A Digital Soapbox: The Information Value of Online Physician Ratings," (Aug 7, 2012)
- Brad Greenwood, Anand Gopal; *Academy of Management Annual Meeting*; Boston, MA; "Tigerblood: Firm Formation, Social Media, and the Environment of Entrepreneurship" (Aug 7, 2012)
- Guodong Gao, Brad Greenwood, Jeff McCullough, Ritu Agarwal; 28th Annual Human-Computer Interaction Lab (HCIL) Symposium; College Park, MD, "The Information Value of Online Physician Ratings," (May 25, 2012)
- Brad Greenwood, Anand Gopal; *Darden Entrepreneurship and Innovation Research Conference*; Charlottesville, VA; "Tigerblood: Availability Cascades, New Firm Formation, and the Acquisition of Venture Capital" (May 5, 2012)
- Brad Greenwood, Anand Gopal; *Utah Winter Business Intelligence Conference*; Snowbird, Utah; "Tigerblood: Availability Cascades, New Firm Formation, and the Acquisition of Venture Capital" (March 1, 2012)
- Brad Greenwood, Anand Gopal; *Workshop on Information Systems and Economics*; Shanghai, China; "Tigerblood: Availability Cascades, New Firm Formation, and the Acquisition of Venture Capital" (Dec, 9, 2011)
- Guodong Gao, Brad Greenwood, Jeff McCullough, Ritu Agarwal; *Conference on Information Systems and Technology*; Charlotte, NC, "The Information Value of Online Physician Ratings," (Nov 13, 2011)
- Guodong Gao, Brad Greenwood, Jeffrey McCullough, Ritu Agarwal; Workshop on Health Information Technology Economics, Washington, DC, "A Digital Soapbox? The Information Value of Online Physician Ratings," (October 22, 2011)
- Guodong Gao, Brad Greenwood, Jeffrey McCullough, Ritu Agarwal; *INFORMS* Healthcare, Montreal, QC, "The Information Value of Online Physician Ratings," (June 20, 2011)
- Brad Greenwood; *Mason Entrepreneurship Research Conference*, Fairfax, VA "Tiger Blood: Availability Cascades, New Firm Formation, and the Acquisition of Venture Capital," (May 6, 2011)
- Brad Greenwood, Anand Gopal; *Darden Entrepreneurship and Innovation Research Conference*, Charlottesville, VA "Ending the Mending Wall: Exploring Entrepreneur Venture Capital Co-Location in IT Ventures," (May 5, 2011)
- Guodong Gao, Jeffrey McCullough, Ritu Agarwal, and Ashish Jha (with Brad Greenwood); Workshop on Information Systems and Economics, St Louis, MO, "Are Doctors Created Equal? An Investigation of Online Ratings by Patients," (December 2010)
- Brad Greenwood, Anand Gopal; *International Conference on Info Systems*, St. Louis, MO, "Ending the Mending Wall: Exploring Entrepreneur Venture Capital Co-Location in IT Ventures," (Dec, 2010)
- Brad Greenwood, Anand Gopal; *Conference on Information Systems and Technology*, Austin, TX, "Ending the Mending Wall: Exploring Entrepreneur VC Co-Location in IT Ventures," (November 7, 2010)

- Brad Greenwood, Anand Gopal; *Academy of Management Conference*, Montreal, QC, "Ending the Mending Wall: Exploring Entrepreneur-VC Co-Location in IT Ventures," (August 2010)
- Brad Greenwood, Anand Gopal; *Industrial Studies Conference*, Chicago, IL, "Ending the Mending Wall: Exploring Entrepreneur Venture Capital Co-Location in IT Ventures," (May 5, 2010)
- Corey Angst, Carolyn R. Queenan, Sarv Devaraj, Brad Greenwood, *INFORMS* 2008, Washington DC, "An Empirical Investigation of Technology Adoption Sequences in Hospitals," (October 14, 2008).

### **TEACHING\***

#### MIS 722 – Economics of Information Systems

George Mason University

Spring '24 - Present

Primary instructor and sole developer of doctoral seminar designed to prepare students to conduct research on
the economics of information systems. Topics include the benefits and drawbacks of a wide range of
methodological approaches used to conduct quantitative research, including analytical modeling, as well as the
opportunities each creates for conducting interesting and multidisciplinary research.

#### **BUS 701 – Professional Practicum**

George Mason University

Fall '22 - Present

• Contributing faculty member designed to teach doctoral students the practice of research, teaching, and philosophy of science. Sections focused on the articulation and definition of theoretical advancement, practical implications, and statistical identification of empirical research questions.

### **DITE Doctoral Seminar on Innovation**

Inter-University

Spring '22 - Present

 Co-founding faculty member and participant in inter-university doctoral seminar on digital innovation and entrepreneurship. Participating universities include Case Western Reserve, the University of Notre Dame, George Mason, the University of Miami, and the University of Hamburg. Topics include research on the economics of innovation, ethics of digitization, digital transformation, and others.

#### MIS 721 – IS Doctoral Seminar

George Mason University

Fall '21 - Present

Course developer and coordinator for introductory doctoral seminar in information systems. Topics of note in
this core survey course include: boundaries of information systems research, platform economics, online
ratings, business value of IT, AI/ML, IS Security, design science, and others.

### **MBA 739 – Advanced Analytics**

George Mason University

Spring '21 - Present

• Course developer for MBA analytics class focusing on graphing, supervised and unsupervised learning, classification, prediction, and text analytics in R.

# MIS303 - Introduction to Business IS

George Mason University

Fall '19 - Present

• University core course addressing current management issues related to information technology, supporting systems, data and information management, and business process.

### MSBA6515 - Capstone Project in Analytics

University of Minnesota

Spring '18 - '19

 Primary instructor and course developer for graduate level MSBA course integrating business analytics curriculum with live practicum, i.e. experiential learning project, between students and Carlson Analytics Lab partners.

# MSBA6250 - Analytics for Competitive Advantage University of Minnesota

Summer '18 - '19

• Primary instructor and course developer for graduate level case method MSBA course motivating the use of analytics within the organization. Topics include: Taylorism, quantification of the organization, causal methods for competitive advantage, predictive methodologies, machine learning, and data ethics. Course objective is to provide a broad overview of available tools and their business application.

#### **IDSc 6455 - Web 2.0: The Business of Social Media** University of Minnesota

Fall '17

• Primary instructor for graduate level MBA course (split case based and Socratic method) examining the rise of Web 2.0, its effect on firm strategy and marketing, open innovation, and collaborative consumption.

<sup>\* -</sup> Individual class teaching evaluations and information on Executive Education available upon request.

### MIS 9003 – Foundations of Commerce Research Temple University

Spring '17

- Primary instructor and sole developer of doctoral seminar designed to prepare students to conduct research in information systems, with a specific emphasis on study design. Topics include the benefits and drawbacks of a wide range of methodological approaches used to conduct quantitative research, as well as the opportunities each creates for conducting interesting and multidisciplinary research.
- Ratings not collected due to size of course enrollment

## MIS3501 – Data Centric Application Development Temple University

Fall '15 - Fall '16

• Primary instructor for MIS core class teaching open source software development (Apache, PHP and MySQL) to provide the student with a fundamental programming background. Students will develop the skills necessary to create interactive, database-driven web sites.

### MIS2101 - IS in Organizations

Temple University

Fall '14 - Spring '17

• Primary instructor for undergraduate core class on the organizational use of information systems. Focus includes: technology as a business enabler, tech application, and organizational fit with strategic IT initiatives

#### **BUMK759 – Social Media Marketing** *University of Maryland, College Park*

Spring '14

- Supervised independent study of MBA student launching a social media marketing campaign for the promotion of his first novel (written on his experiences during the war in Afghanistan)
- Projected first year sales from publisher post course 1600 units

### **BUDT706 – Social Media and Web2.0** *University of Maryland, College Park*

Fall '13

Primary instructor for 3 MBA and Master's level courses covering social media and user generated content to
extend and create business models, or augment firm strategies, from case approach. Current practicum partners
are the Laborer's International Union of North American and Deloitte Federal

### BMGT301 – Intro to Info Systems

University of Maryland, College Park

Fall '10 - Spring '14

• Primary instructor for 60 student class on the strategic use of information systems with case approach; topics include digital and information goods, data exploitation, Web 2.0, IT Consulting

### BMGT468Q – Social Venture Consulting University of Maryland, College Park

Spring

Multi-section guest lecturer focusing on consulting and the case methodology within the context of non-profit
organizations and social value creation

### **DMGT890 – Concept Proposal** *University of Maryland, University College*

Spring '11

• Guest lecturer to first year doctoral students. Topics included the selection of research questions, framing, and demonstration of theoretical contribution

### **BUDT773 – Data Mining**

University of Maryland, College Park

Fall '09 - Fall '11

• Grading TA and guest lecturer for MBA level course focused on data exploitation, discrete analysis, classification, forecasting, and business intelligence (10 sections)

### BMGT301 – Intro to Info Systems University of Maryland, College Park

Apr 09

• Guest Lecturer to assist faculty in instruction of IT Consulting focused section of class

# MGT40490 – Business Problem Solving University of Notre Dame

Feb 08

- Guest lecturer to assist faculty in instruction of fabricated case based on real world events in IT Manufacturing.
- Authored original case illustrating to students various problems associated with ERP Implementation

# **SERVICE**

#### **Editorships and Conference Organizing**

•	Proceedings of the Natl Academy of Sciences	Ad hoc Associate Editor	2020 – Present
•	Management Science	Associate Editor	2017 – Present
•	INFORMS – CIST	Program Committee	2015 – Present
•	MIS Quarterly	Senior Editor	2025 - 2027
•	MIS Quarterly	Associate Editor	2021 - 2022

	<ul> <li>Renewed for Second Term</li> </ul>	Associate Editor	2023 - 2024
•	MIS Quarterly	Ad hoc Senior Editor	Fall 2024
•	MIS Quarterly	Organizer - Special Issue on Institutional Media	2024
•	MISQ Institutional Media SI Workshop	Workshop Organizer	2024
•	Intl Conf. on Information Systems	Associate Editor	2023
•	SCECR 2023	Organizing Committee	2023
•	Intl Conf. on Information Systems	Associate Editor	2021
•	Winter Conference on Business Analytics	Program Committee	2020
•	MIS Quarterly	Associate Editor – Special Issue on Managing Al	2020
•	Intl Conf. on Information Systems	Track Chair – Societal Impact of IS	2020
•	Intl Conf. on Information Systems	Track Chair – Innovation and Entrepreneurship	2019
•	Winter Conference on Business Analytics	Program Committee	2019
•	Intl Conf. on Information Systems	Associate Editor	2018
•	Intl Conf. on Information Systems	Associate Editor	2017
•	Intl Conf. on Information Systems	Associate Editor	2016
•	Intl Conf. on Information Systems	Associate Editor	2015

# **Ad Hoc Reviewing**

Au	noc keviewing	
•	Management Science	Reviewer
•	Information Systems Research	Reviewer
•	Proceedings of the National Academy of Sciences	Reviewer
•	Administrative Science Quarterly	Reviewer
•	National Science Foundation	Reviewer
•	Journal of the American College of Cardiology	Reviewer
•	American Journal of Public Health	Reviewer
•	MIS Quarterly	Reviewer
•	Marketing Science	Reviewer
•	Organization Science	Reviewer
•	Academy of Management Journal	Reviewer
•	Journal of Economic Geography	Reviewer
•	Production and Operations Management	Reviewer
•	Southern Economic Journal	Reviewer
•	Strategic Management Journal	Reviewer
•	Strategic Entrepreneurship Journal	Reviewer
•	INFORMS – CIST	Reviewer
•	Intl Conf. on Information Systems	Reviewer
•	Academy of Management Annual Meeting	Reviewer
•	Israel Science Foundation	Reviewer
•	British Medical Journal	Reviewer
•	Mayo Clinic Proceedings: Innovations, Quality & Outcomes	Reviewer
•	Research Grants Council of Hong Kong	Reviewer

# **Professional Associations**

- Academy of Management
- Association for Information Systems
- Institute For Operations Research and the Management Sciences
- Strategic Management Society

### **Internal Service**

### George Mason University

<u> </u>	orge wason emversity		
•	ISOM PhD Program	Coordinator	Fall 2022 - Present
•	GMU Summer Seminar Series	Coordinator	Summer 2022 - Present
•	PhD Program Committee	Member	Spring 2021 - Present
•	GMU Institute for Digital InnovAtion (IDIA)	Faculty Affiliate	Fall 2020 - Present
•	GMU Institute for a Sustainable Earth (ISE)	Faculty Affiliate	Fall 2020 - Present

•	GMU Institute for Biohealth Innovation (IBI)	Faculty Affiliate	Fall 2020 - Present
•	Costello College Promotion and Tenure Committee	Member	2024 - 2025
•	Finance Area Promotion and Tenure Committee	Member	2024 - 2025
•	Foundations Area Term Promotion Committee	Member	2024 - 2025
•	Doctoral Student Comprehensive Exam Panel	Committee Member	Spring 2025
•	Maximus Corporate Takeover Day	Panel Moderator	Fall 2024
•	PEP Empirical Projects Workshop	Roundtable Discussant	Fall 2024
•	Tenure Track Faculty Evaluation Committee	Member	Fall 2024
•	Term Faculty Evaluation Committee	Member	Fall 2024
•	Distinguished Professor Review Committee	Faculty Representative	Spring 2024
•	GMU Council on Research Excellence	Member	2023 - 2024
•	Global Antitrust Institute Moot Court	Judge	Spring 2024
•	ISOM Tenure Track Review Committee	Member	Spring 2024
•	Tenure Track Faculty Evaluation Committee	Chair	Fall 2023
•	Term Faculty Evaluation Committee	Chair	Fall 2023
•	PhD Admittance Committee	Chair	Spring 2023
•	GMU Council on Research Excellence	Member	2022 - 2023
•	GMU Business For a Better World Center	Faculty Affiliate	2021 - 2023
•	ISOM Promotion and Tenure Committee	Member	Fall 2022
•	ISOM Promotion Committee (Term Faculty)	Member	Fall 2022
•	Tenure Track Faculty Evaluation Committee	Member	Fall 2022
•	Term Faculty Evaluation Committee	Member	Fall 2022
•	Dean of Academic Affairs Search Committee	Member	Fall 2022
•	Business Analytics Curriculum Committee	Member	Fall 2020 – Spring 2022
•	PhD Admittance Committee	Member	Spring 2022
•	ISOM Promotion and Tenure Committee	Member	Spring 2022
•	GMU School of Business Awards Reception	Host and Emcee	Fall 2021
•	Tenure Track Faculty Recruitment Committee	Member	Fall 2021
•	PhD Admittance Committee	Chair	Spring 2021
•	Communications Officer Recruitment Committee	Member	Spring 2021
•	Adjunct Teaching Review Panel	Reviewer	Fall 2020
•	Tenure Track Faculty Evaluation Committee	Member	Fall 2020
•	Term Faculty Evaluation Committee	Member	Fall 2020
•	GMU Diversity and Inclusion Task Force	Member	Fall 2020
•	Tenure Track Faculty Recruitment Committee	Member	Fall 2020
•	Junior Faculty Mentor	Abhishek Ray	Fall 2020
•	Tenure Track Faculty Recruitment Committee	Member	Fall 2019
•	Tenure Track Faculty Evaluation Committee	Member	Fall 2019
•	Term Faculty Evaluation Committee	Member	Fall 2019
Un	iversity of Minnesota		
•	IDSc Junior Faculty Evaluation Committee	Member	Spring 2019
•	Carlson Executive MBA Curriculum Committee	Member	Fall 2018 – Summer 2019
•	CSOM Promotion & Tenure Reading Committee	Member	Fall 2018
•	IDSc PhD Student Evaluation Committee	Member	Summer 2018
•	CSOM Junior Faculty Evaluation Committee	Member	Spring 2018
•	IDSc Junior Faculty Evaluation Committee	Member	Spring 2018
•	UMN Initiative on the Sharing Economy	Participating Faculty	Oct '17 – Summer 2019
•	IDSc Promotion & Tenure Committee	Member	Fall 2017
•	IDSc Faculty Recruitment Committee	Member	Fall 2017
<u>T</u> eı	mple University		
•	MIS Distinguished Speaker Series	Coordinator	Aug 2014 – June 2017
•	PhD Program Office - Dissertation Awards Committee	Member	2015

### University of Maryland, College Park

•	Dingman Center for Entrepreneurship	Research Fellow	May 2010 – Aug 2014
•	Center for Health and Information Decision Systems	Research Fellow	Oct 2009 – May 2014
•	RH Smith School Association of Doctoral Students	Vice President	May 2011 – May 2012
•	RH Smith School Association of Doctoral Students	Social Chair	May 2010 – May 2011
•	Dean's IT Architecture Committee	Member	Spring 2011

### **Advising and Mentoring**

# George Mason University

Bryan Sullivan
 Fanshu Li
 Semester Research Advisor
 Semester Research Advisor

### University of Minnesota

• Taylor Canann (Economics) - Committee Member - Placement: Post-Doc - UT - Austin

• Sandeep Gangarapu - 2<sup>nd</sup> Year Paper Committee Member

• Christina Y. Jeong - Semester Research Advisor

- 1st Year Examination Committee

• Jeffrey Clement - 1<sup>st</sup> Year Examination Committee

# Temple University

Kartik Ganju - Committee Member - Placement: McGill University
 Shuting "Ada" Wang - Committee Member - Placement: CUNY Baruch

- Semester Research Advisor

# **External Advising**

• William Obenauer - Committee Member (Rensselaer) - Placement: Ithaca College

### **External Service**

ĽA	ternar service		
•	Washington Area IT Symposium (WAITS)	Founder and Coordinator	2019 - Present
•	Conf on Information Systems and Technology	Program Committee	2015 - Present
•	BU Platforms Symposium	Doctoral Consortium Mentor	2024
•	Academy of Management CTO Division	Best Paper Selection Committee	2024
•	Conference on Health IT Analytics	Session Chair	2024
•	BU Platforms Symposium	Doctoral Consortium Mentor	2023
•	MIS Quarterly Author Development Workshop	Editorial Mentor	2023
•	BU Platform Research Symposium	Discussant	2023
•	Statistical Challenges In eCommerce Conference	Conference Organizer	2023
•	RH Smith Entrepreneurship Research Conf.	Doctoral Consortium Mentor	2023
•	Conference on Health IT and Analytics	Session Chair	2023
•	120 Initiative to Reduce Gun Violence	Working Group Expert	2022 - 2023
•	Workshop on Information Systems Economics	Session Chair	2022
•	Conference on Empirical Legal Scholarship	Discussant	2022
•	Scalia Law Research Roundtable on Regulating Privacy	Commentator	2022
•	MIS Quarterly Reviewer Development Workshop	Mentor	2022
•	BU Platform Research Symposium	Discussant	2022
•	Conference on Health IT and Analytics	Session Chair	2022
•	AOM CTO Doctoral Student Consortia	Faculty Mentor	2022
•	Workshop on Information Systems Economics	Discussant	2021
•	MIS Quarterly Author Development Workshop	Editorial Mentor	2021
•	American Society for Health Econ Annual Meeting	Discussant	2021
•	Platform Research Symposium	Discussant	2021
•	INFORMS Student Poster Competition	Judge	2020
•	Workshop on Information Systems Economics	Discussant	2019
•	Conference on Health IT and Analytics	Doctoral Consortium Mentor	2019
•	Conference on Health IT and Analytics	Session Chair	2019
•	Winter Conference on Business Analytics	Session Chair	2019
•	Winter Conference on Business Analytics	Program Committee	2019

<ul> <li>Workshop on Information Systems Economics</li> </ul>	Discussant	2018
• INFORMS – Information Systems Society (ISS)	Treasurer/Secretary	2015-2017
<ul> <li>Re-elected in January of 2018</li> </ul>	Treasurer/Secretary	2017-2019
<ul> <li>Conference on Health IT Analytics</li> </ul>	Doctoral Consortia Mentor	2018
<ul> <li>Winter Conference on Business Analytics</li> </ul>	Session Chair	2018
<ul> <li>Winter Conference on Business Analytics</li> </ul>	Program Committee	2018
<ul> <li>Inaugural ICIS Paper-a-Thon</li> </ul>	Team Mentor	2017
<ul> <li>Workshop on Information Systems Economics</li> </ul>	Discussant	2017
<ul> <li>Academy of Management Annual Meeting</li> </ul>	Session Chair	2017
<ul> <li>Workshop on Information Systems Economics</li> </ul>	Discussant	2015
Platform Research Symposium	Discussant	2015
<ul> <li>Workshop on Health IT Economics</li> </ul>	Discussant	2015
<ul> <li>INFORMS</li> </ul>	Session Chair	2015
<ul> <li>Academy of Management Annual Meeting</li> </ul>	Session Chair	2015
<ul> <li>Workshop on Information Systems Economics</li> </ul>	Discussant	2014
<ul> <li>Platform Research Symposium</li> </ul>	Discussant	2014
<ul> <li>Workshop on Health IT Economics</li> </ul>	Discussant	2014
• International Conference on Electronic Commerce	Program Committee	2014
<ul> <li>Workshop on Health IT Economics</li> </ul>	Doctoral Consortium Mentor	2018
<ul> <li>Workshop on Information Systems Economics</li> </ul>	Discussant	2013
<ul> <li>Workshop on Health IT Economics</li> </ul>	Session Chair	2013
Workshop on Health IT Economics	Discussant	2013
<ul> <li>Academy of Management Annual Meeting</li> </ul>	Session Chair	2013

### PROFESSIONAL EXPERIENCE

# **CACI International**

Deputy Project Manager – MD State Registry of Wills July 2004- Mar 2012 Assisted in management of a seven-person team in charge of the implementation of four large scale application upgrades (10,000+ person-hours each).

Analyst/Programmer - MD State Registry of Wills

Served as lead for planning, documenting and designing each successive iteration of the application within a three-person team

### **GE Specialty Materials**

IS Development Project Leader

Jan 03 - May 03

Headed a five-person team to determine the effectiveness of GE Silicone's American based training efforts regarding a new Enterprise Information System built by SAP for GESM

## **CREDENTIALS AND CERTIFICATIONS**

Language Familiarity: C, C++, C#, ASP, PHP, Pascal, Visual Basic, JavaScript, Basic, SQL, JAVA, T-SQL, R Database Familiarity: Access, Oracle, MySQL, Sybase, MS SQL Server

Operating Systems Familiarity: Win 9X, 2000, XP, 7, 8, 10, UNIX, Mac OS X, Fedora X, GNOME, FreeBSD Security Clearance: TS/SCI with Full-Scope Polygraph (Inactive), United States Holocaust Memorial Museum (Sworn Researcher)

Erdős Number: 4

#### REFERENCES (BUSINESS AND MANAGEMENT)

### Dr. Ritu Agarwal

ritu.agarwal@jhu.edu

William P. Carey Distinguished Professor

Johns Hopkins University

### Dr. Rajshree Agarwal

rajshree@rhsmith.umd.edu

Rudolph P. Lamone Chair and Professor University of Maryland, College Park

### Dr. Brent Goldfarb

brentg@umd.edu

Professor of Entrepreneurship and Strategy University of Maryland, College Park

### Dr. Anandasivam Gopal

anandasivam.gopal@ntu.edu.sg

President's Chair of Business Nanyang Technical University

### **REFERENCES (LAW)**

### Prof. Paul Vaaler

vaal0001@umn.edu

Professor and Mooty Chair in Law & Business University of Minnesota – Twin Cities

### Prof. Jill Hasday

jhasday@umn.edu

Distinguished McKnight University Professor University of Minnesota – Twin Cities

### Prof. Bruce Kobayashi

bkobayas@gmu.edu

Butler Chair in Law and Economics George Mason University

### **Prof. Michael Greve**

mgreve@gmu.edu

Professor of Law

George Mason University